

3. Expenses

Expenses	M-T-D	Bud	Vs Bud	Y-T-D	Bud	Vs Bud	Vs PY	(Explain material variances)
Golf Labor	\$15,001	\$14,591	(\$410)	\$219,175	\$232,000	\$12,825	(\$5,493)	
Golf Exp	\$6,366	\$3,567	(\$2,799)	\$45,996	\$52,200	\$6,204	\$14,378	
Ag Labor	\$111,656	\$60,555	(\$51,101)	\$682,639	\$640,000	(\$42,639)	(\$54,273)	
Ag Exp	\$26,348	\$50,428	\$24,080	\$517,815	\$604,250	\$86,435	\$56,743	
G&A Labor	\$16,111	\$24,935	\$8,824	\$188,160	\$190,000	\$1,840	(\$40,202)	
G&A Exp	\$33,255	\$30,323	(\$2,932)	\$381,712	\$400,351	\$18,639	(\$1,509)	
Marketing Labor	\$10,033	\$4,356	(\$5,677)	\$63,959	\$53,000	(\$10,959)	(\$2,888)	
Marketing Exp	\$15,441	\$9,658	(\$5,783)	\$95,850	\$124,300	\$28,450	\$12,985	
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Payroll Burden (PT/Ben/Ins)	\$19,252	\$21,203	\$1,951	\$258,557	\$260,000	\$1,443	(\$17,296)	

4. Profit Center Contribution

F/B	M-T-D	Bud	Vs Bud	Y-T-D	Bud	Vs Bud	(Explain material variances)
Sales	\$15,225	\$71,860	(\$56,635)	\$1,122,659	\$1,116,000	\$6,659	
COGs	\$10,559	\$24,132	\$13,573	\$391,125	\$390,000	(\$1,125)	
COGs (%)	74.0%	34.3%	(39.7%)	35.3%	35.5%	0.3%	
Labor	\$30,121	\$39,608	\$9,487	\$517,925	\$485,000	(\$32,925)	
Exp	\$9,276	\$14,032	\$4,756	\$131,564	\$125,400	(\$6,165)	
Contribution (\$)	(\$34,730)	(\$5,912)	(\$28,818)	\$82,045	\$115,601	(\$33,555)	
Contribution (%)	-228.1%	-8.2%	(219.9%)	7.3%	10.4%	(3.1%)	
Contribution (per Rd)	(\$11.27)	(\$3.49)	(\$7.79)	\$1.13	\$1.63	(\$0.50)	
Inventory (\$\$\$)	31-Mar	30-Jun	30-Sep	31-Dec			
Retail							
Food							
Alcohol							
Golf	M-T-D	Bud	Vs Bud	Y-T-D	Bud	Vs Bud	

Sales	\$10,968	\$13,834	(\$2,866)	\$332,737	\$311,000	\$21,737	
COGs	68.1%	69.2%	1.1%	68.8%	69.1%	0.3%	
Contribution (\$)	\$3,500	\$4,261	(\$761)	\$103,745	\$96,000	\$7,745	
Contribution (\$/rd)	\$1.14	\$2.51	(\$1.38)	\$1.43	\$1.36	\$0.08	

5. EBITDA / Forecast Review

EBITDA (\$)	M-T-D	Bud	Vs Bud	Y-T-D	Bud	Vs Bud	Vs PY	EOY	Vs Bud	(Explain material variances)
EBITDA	(\$193,172)	(\$116,705)	(\$76,467)	(\$235,506)	(\$330,000)	\$94,494	(\$37,150)			
Next Month				Forecast	Bud	Vs Bud	Vs PY	EOY	Vs Bud	
Rounds (#)										
Revenue										
Golf Revenue										
EBITDA								\$0	\$0	

6. Product Update

7. Capex Update

8. Personnel Update

9. Client Update

10. Scorecards (Data Capture Avg - Audit % - Mystery Shop % - ACE Training %)

Sun 'N Lake Golf & Country Club
Balance Sheet as of
September 30, 2019

September

YTD

ASSETS

Cash and Short Term Investments:

Cash-Operating Account	288,801	339,455
Cash Depository Account	139,335	142,244
Cash-On-Site	853	3,000
Cash Drawer	0	2,500

Total Cash and Short Term Investments

428,989

487,199

Other Current Assets:

AR -TRADE ACCOUNTS RECEIVABLES	0	(0)
A/R-Memberships	119,799	158,757
AR-Other Receivables	4,848	4,848
Inventory-Bags	34	1,980
Inventory-Clubs	(1,373)	28,589
Inventory-Balls	(1,526)	12,974
Inventory-Gloves	(422)	4,455
Inventory-Shoes/Socks	(561)	9,788
Inventory-Shirts/Sweater	(319)	5,608
Inventory-Hats	(304)	5,078
Inventory-Misc.	(86)	9,371
Inventory-F&B	0	8,520
Inventory-Soft Drink	144	2,729
Inventory - Beer	(160)	2,877
Inventory - Wine	(47)	3,278
Inventory - Liquor	(155)	12,666

Total Other Current Assets

119,874

271,517

Total Current Assets

548,862

758,716

Fixed Assets:

Property Plant & Equipment:

Accumulated Depreciation:

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Other Assets:

Prepaid	790	9,931
	-----	-----
Total Other Assets	790	9,931
	-----	-----

Total Assets	549,653	768,647
	=====	=====

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities:

Accounts Payable	22,006	88,083
Accrued Payroll	(6,228)	30,947
Accrued Liabilities	24,161	26,702
Deferred Revenue-Memberships	585,302	653,309
Gift Certificates	(2,459)	32,387
Outing Deposits	100	(435)
Credit Books	(1,624)	12,893
Sales Tax Payable	46,567	61,093
	-----	-----

Total Current Liabilities	667,825	904,979
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Long Term Liabilities:

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-----	-----

Total Liabilities	667,825	904,979
	-----	-----

Stockholders' Equity

Retained Earnings	0	(173,513)
Net Income (Loss)	(118,172)	37,180
	-----	-----

Total Stockholders' Equity	(118,172)	(136,332)
	-----	-----

Total Liabilities and Stockholders' Equity	549,653	768,647
	=====	=====

Sun 'N Lake Golf & Country Club
Income Statement Summary
For the Month Ending September 30th, 2019

September					YTD					
Budget		Last Year			Budget		Last Year			
Rounds										
1,831	1,184	647	1,793	38	Rounds - Member	38,441	36,570	1,871	37,759	682
189	0	189	246	(57)	Rounds - Outing	3,075	2,367	708	2,800	275
1,061	512	549	1,456	(395)	Rounds - Public	30,818	31,801	(983)	31,404	(586)
Total Rounds						72,334	70,738	1,596	71,963	371
Revenue										
25,702	30,088	(4,386)	34,290	(8,587)	Green Fees	1,018,666	1,005,000	13,666	987,526	31,139
24,105	22,230	1,875	23,698	406	Cart Fees	337,025	335,000	2,025	322,984	14,041
2,903	3,852	(949)	1,573	1,330	Driving Range	62,140	62,000	140	57,736	4,404
10,968	13,834	(2,866)	13,835	(2,867)	Pro Shop Sales	332,737	311,000	21,737	309,286	23,451
5,848	56,697	(50,849)	51,979	(46,131)	Food (Food & Soft Drinks)	810,845	788,000	22,845	909,635	(98,790)
8,426	13,663	(5,238)	15,262	(6,837)	Beverages (Alcohol)	298,677	310,000	(11,324)	329,027	(30,351)
951	1,500	(549)	3,271	(2,320)	Other Food & Beverage Revenue	13,138	18,000	(4,862)	17,418	(4,280)
1,118	931	187	1,189	(71)	Other Golf Revenues (Club Rent, Han	16,103	13,000	3,103	13,309	2,794
44,582	52,000	(7,418)	55,912	(11,330)	Dues Income - Monthly Dues	641,822	673,000	(31,178)	637,802	4,020
55	0	55	(1,959)	2,015	Miscellaneous Income and Discounts	3,253	0	3,253	10,075	(6,822)
Total Revenue						3,534,404	3,515,000	19,404	3,594,798	(60,394)
Cost of Sales										
7,468	9,573	2,106	9,529	2,061	COGS - Pro Shop	228,992	215,000	(13,992)	213,938	(15,054)
1,386	19,213	17,826	15,337	13,950	COGS - Food	239,811	259,897	20,087	283,256	43,446
924	217	(706)	1,832	909	COGS - Non-Alcoholic Beverages	27,545	10,150	(17,395)	23,003	(4,542)
8,249	4,702	(3,547)	4,730	(3,519)	COGS - Alcohol	123,769	119,952	(3,817)	128,366	4,597
Total Cost of Sales						620,117	605,000	(15,117)	648,564	28,447
106,631	161,090	(54,459)	167,622	(60,991)	GROSS INCOME	2,914,288	2,910,000	4,287	2,946,234	(31,947)
Labor										
15,001	14,591	(410)	13,686	(1,315)	Golf Operation Labor	219,175	232,000	12,825	213,682	(5,493)
16,111	24,935	8,824	18,930	2,819	General and Administrative	188,160	190,000	1,840	147,959	(40,202)
111,656	60,555	(51,101)	55,726	(55,931)	Maintenance and Landscaping	682,639	640,000	(42,639)	628,366	(54,273)
30,121	39,608	9,487	33,885	3,764	F&B	517,925	485,000	(32,925)	500,621	(17,303)
0	0	0	0	0	Amenities Labor	0	0	0	0	(0)
10,033	4,356	(5,677)	9,868	(165)	Sales and Marketing	63,959	53,000	(10,959)	61,071	(2,888)
Total Direct Labor						1,671,858	1,600,000	(71,858)	1,551,699	(120,159)
9,767	12,828	3,061	11,500	1,733	Total Payroll Taxes	145,212	150,000	4,788	143,060	(2,152)
7,360	5,725	(1,635)	5,533	(1,826)	Total Medical/Health Benefits	86,651	80,000	(6,651)	74,843	(11,809)
2,125	2,650	525	1,992	(133)	Total Workmans Comp	26,694	30,000	3,306	23,358	(3,336)
Total Payroll Burden						258,557	260,000	1,443	241,261	(17,296)
202,174	165,248	(36,926)	151,120	(51,054)	Total Labor	1,930,415	1,860,000	(70,415)	1,792,959	(137,456)
Other Operational Expenses										
6,366	3,567	(2,799)	4,521	(1,844)	Golf Ops	45,996	52,200	6,204	60,374	14,378
33,255	30,323	(2,932)	29,042	(4,213)	G&A	381,712	400,351	18,639	380,203	(1,509)
26,348	50,428	24,080	70,477	44,129	Maintenance	517,815	604,250	86,435	574,558	56,743
9,276	14,032	4,756	21,036	11,760	F&B	131,564	125,400	(6,165)	148,585	17,021
0	0	0	0	0	Amenities	(0)	0	0	(0)	(0)
15,441	9,658	(5,783)	4,019	(11,421)	Sales and Marketing	95,850	124,300	28,450	108,834	12,985
685	272	(414)	482	(203)	FF&E	6,293	9,000	2,707	6,699	406
0	0	0	1,917	1,917	Taxes - Real Estate	51	23,000	22,949	24,936	24,885
0	250	250	400	400	Taxes - Personal Property	(1,142)	3,000	4,142	5,881	7,023
6,259	4,018	(2,241)	6,017	(242)	Insurance - P&C	41,240	38,500	(2,740)	41,561	322
Total Other Operational Expenses						1,219,379	1,380,000	160,622	1,351,631	132,252
299,803	277,795	(22,008)	289,032	(10,722)	Total Expenses	3,149,794	3,240,000	90,207	3,144,590	(5,203)
(193,172)	(116,705)	(76,467)	(121,409)	(71,763)	EBITDAR	(235,506)	(330,000)	94,494	(198,356)	(37,150)
(193,172)	(116,705)	(76,467)	(121,409)	(71,763)	EBITDA	(235,506)	(330,000)	94,494	(198,356)	(37,150)
Other/Interest Income										
75,000	0	75,000	0	75,000	Other/Interest Income	272,686	330,000	(57,314)	346,200	(73,514)
Interest Expense/Dep&Amt										
0	0	0	0	0	Other Expense	(0)	0	0	0	0
0	0	0	0	0	Total Interest Expense	(0)	0	0	0	0
(118,172)	(116,705)	(1,467)	(121,409)	3,237	Net Income	37,180	0	37,180	147,844	(110,663)

Sun 'N Lake Golf & Country Club
Income Statement Detail
For the Month Ending September 30th, 2019

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	YTD Budget	Variance	YTD Last Year	Variance
0003-50-***	1,831	1,184	647	1,793	38	Rounds - Member	38,441	36,570	1,871	37,759	682
0002-50-***	189	0	189	246	(57)	Rounds - Outing	3,075	2,367	708	2,800	275
0001-50-***	1,061	512	549	1,456	(395)	Rounds - Public	30,818	31,801	(983)	31,404	(586)
	3,081	1,696	1,385	3,495	(414)	Total Rounds	72,334	70,738	1,596	71,963	371
						Revenue					
						Green Fees					
2001-50-***	25,702	30,088	(4,386)	30,894	(5,191)	Green Fees-GS	958,145	938,905	19,241	936,571	21,574
2002-50-***	0	0	0	3,396	(3,396)	Green Fees-Outings-GS	60,521	66,095	(5,575)	50,955	9,565
	25,702	30,088	(4,386)	34,290	(8,587)	Total Green Fees	1,018,666	1,005,000	13,666	987,526	31,139
						Cart Fees					
2004-50-***	24,105	22,230	1,875	23,698	406	Cart Fees-GS	337,025	335,000	2,025	322,984	14,041
	24,105	22,230	1,875	23,698	406	Total Cart Fees	337,025	335,000	2,025	322,984	14,041
						Driving Range					
2007-50-***	2,903	3,852	(949)	1,573	1,330	Range-GS	62,140	62,000	140	57,736	4,404
	2,903	3,852	(949)	1,573	1,330	Total Driving Range	62,140	62,000	140	57,736	4,404
						Pro Shop Sales					
2200-50-***	10,968	13,834	(2,866)	13,835	(2,867)	PS-Merchandise General-GS	332,737	311,000	21,737	309,264	23,473
2210-50-***	0	0	0	0	0	PS-Outings-GS	0	0	0	22	(22)
	10,968	13,834	(2,866)	13,835	(2,867)	Total Pro Shop Sales	332,737	311,000	21,737	309,286	23,451
						Food (Food & Soft Drinks)					
3001-80-***	195	360	(165)	91	104	Food Sales-On Course-F&B	6,932	10,000	(3,068)	8,870	(1,938)
3003-80-***	3,299	18,307	(15,008)	21,337	(18,038)	Food Sales-Banquets-F&B	327,650	284,000	43,650	341,115	(13,466)
3004-80-***	1,169	37,409	(36,240)	28,260	(27,091)	Food Sales-Clubhouse-F&B	439,007	465,000	(25,993)	520,976	(81,969)
3101-80-***	375	20	355	344	31	Non-Alcoholic-On Course-F&B	9,853	9,000	853	10,649	(796)
3104-80-***	811	601	210	1,947	(1,137)	Non-Alcoholic-Clubhouse-F&B	27,403	20,001	7,402	28,026	(623)
	5,848	56,697	(50,849)	51,979	(46,131)	Total Food (Food & Soft Drinks)	810,845	788,000	22,845	909,635	(98,790)
						Beverages (Alcohol)					
3201-80-***	791	469	322	784	7	Alc Sales (Beer)-On Course-F&B	26,973	22,000	4,973	25,089	1,884
3203-80-***	400	200	200	187	213	Alc Sales (Beer)-Banquets-F&B	5,876	6,500	(624)	5,626	250
3204-80-***	3,128	3,798	(671)	4,785	(1,657)	Alc Sales (Beer)-Clubhouse-F&B	82,384	90,000	(7,616)	94,905	(12,521)
3206-80-***	0	0	0	0	0	Alc Sales (Wine)-On Course-F&B	17	0	17	0	17
3208-80-***	23	250	(227)	319	(296)	Alc Sales (Wine)-Banquets-F&B	11,345	7,500	3,845	6,703	4,642
3209-80-***	998	2,139	(1,141)	2,396	(1,397)	Alc Sales (Wine)-Clubhouse-F&B	51,125	50,000	1,126	56,235	(5,110)
3211-80-***	364	250	114	277	87	Alc Sales (Liquor)-On Course-F&B	11,179	9,000	2,179	11,471	(292)
3212-80-***	0	0	0	0	0	Alc Sales (Liquor)-Outings-F&B	0	0	0	51	(51)
3213-80-***	189	2,589	(2,400)	1,251	(1,062)	Alc Sales (Liquor)-Banquets-F&B	25,332	35,000	(9,668)	27,058	(1,726)
3214-80-***	2,532	3,968	(1,436)	5,264	(2,732)	Alc Sales (Liquor)-Clubhouse-F&B	84,445	90,001	(5,556)	101,890	(17,445)
	8,426	13,663	(5,238)	15,262	(6,837)	Total Beverages (Alcohol)	298,677	310,000	(11,324)	329,027	(30,351)
						Other F&B Revenue					
3302-80-***	681	0	681	1,528	(847)	Gratuity-Outings-F&B	1,580	0	1,580	2,012	(432)
3307-80-***	0	1,500	(1,500)	1,743	(1,743)	Room Charge-Banquets-F&B	11,288	18,000	(6,712)	15,406	(4,118)
3310-80-***	270	0	270	0	270	Service Charge-Banquets-F&B	270	0	270	0	270
	951	1,500	(549)	3,271	(2,320)	Total Other F&B Revenue	13,138	18,000	(4,862)	17,418	(4,280)
						Other Golf Revenue					
2211-50-***	100	80	20	154	(54)	PS-Rental Clubs-GS	2,675	1,990	685	2,041	634
2215-50-***	65	90	(25)	199	(134)	PS-Other Income-GS	776	1,080	(304)	1,001	(225)
2216-50-***	921	701	220	835	86	Locker Fees-GS	10,555	8,401	2,154	8,729	1,827
2217-50-***	32	60	(28)	0	32	Handicap Fees-GS	2,096	1,529	567	1,538	558
	1,118	931	187	1,189	(71)	Total Other Golf Revenue	16,103	13,000	3,103	13,309	2,794
						Dues Income - Monthly Dues					
2019-50-***	44,582	52,000	(7,418)	55,912	(11,330)	Membership-Monthly Dues-GS	641,822	673,000	(31,178)	637,742	4,080
2019-75-***	0	0	0	0	0	Dues Income	0	0	0	60	(60)
	44,582	52,000	(7,418)	55,912	(11,330)	Total Dues Income - Monthly Dues	641,822	673,000	(31,178)	637,802	4,020
						Miscellaneous Income and Discounts					
2901-50-***	55	0	55	(1,959)	2,015	Miscellaneous Income-GS	3,253	0	3,253	(3,345)	6,598
2901-75-***	0	0	0	0	0	Miscellaneous Income	0	0	0	13,038	(13,038)

2906-50-***	0	0	0	0	0	Base Fee-GS	0	0	0	493	(493)
2908-80-***	0	0	0	0	0	Miscellaneous Discounts-FB	0	0	0	(111)	111
	55	0	55	(1,959)	2,015	Total Miscellaneous Income and Discounts	3,253	0	3,253	10,075	(6,822)
	124,658	194,795	(70,137)	199,050	(74,392)	Total Revenue	3,534,404	3,515,000	19,404	3,594,798	(60,394)

COGS - Pro Shop

4500-50-***	0	9,573	9,573	0	0	COGS-Inventory-General	0	215,000	215,000	0	0
4501-50-***	1,636	0	(1,636)	2,642	1,006	COGS-Inventory-Clubs	79,965	0	(79,965)	77,637	(2,328)
4502-50-***	1,820	0	(1,820)	2,689	869	COGS-Inventory-Balls	38,730	0	(38,730)	40,944	2,215
4503-50-***	555	0	(555)	656	102	COGS-Inventory-Gloves	7,316	0	(7,316)	9,188	1,872
4504-50-***	561	0	(561)	934	374	COGS-Inventory-Footwear	22,422	0	(22,422)	18,800	(3,622)
4505-50-***	319	0	(319)	512	193	COGS-Inventory-Menswear	30,639	0	(30,639)	23,382	(7,257)
4506-50-***	0	0	0	0	0	COGS-Inventory-Ladieswear	0	0	0	0	0
4508-50-***	0	0	0	0	0	COGS-Inventory-Outerwear	8,726	0	(8,726)	3,341	(5,385)
4509-50-***	304	0	(304)	543	240	COGS-Inventory-Headwear	9,113	0	(9,113)	8,474	(639)
4510-50-***	832	0	(832)	1,134	302	COGS-Inventory-Misc.	22,190	0	(22,190)	23,980	1,790
4519-50-***	1,649	0	(1,649)	647	(1,002)	COGS-Bags	12,152	0	(12,152)	10,652	(1,500)
4607-50-***	(207)	0	207	(229)	(22)	COGS-Purchase Discounts	(2,261)	0	2,261	(2,460)	(199)
	7,468	9,573	2,106	9,529	2,061	Total COGS - Pro Shop	228,992	215,000	(13,992)	213,938	(15,054)

COGS - Food

4601-80-***	1,386	19,213	17,826	15,337	13,950	COGS-Food	239,811	259,897	20,087	283,256	43,446
	1,386	19,213	17,826	15,337	13,950	Total COGS - Food	239,811	259,897	20,087	283,256	43,446

COGS - Non-Alcoholic Beverages

4602-80-***	924	217	(706)	1,832	909	COGS-(Non-Alcoholic)	27,545	10,150	(17,395)	23,003	(4,542)
	924	217	(706)	1,832	909	Total COGS - Non-Alcoholic Beverages	27,545	10,150	(17,395)	23,003	(4,542)

COGS - Alcohol

4603-80-***	3,494	1,995	(1,499)	3,380	(114)	COGS-(Beer)	59,845	55,460	(4,386)	61,621	1,775
4604-80-***	1,691	1,557	(134)	1,105	(586)	COGS-(Wine)	23,500	21,396	(2,104)	18,400	(5,100)
4605-80-***	3,065	1,150	(1,915)	245	(2,819)	COGS-(Liquor)	40,424	43,096	2,672	48,345	7,921
	8,249	4,702	(3,547)	4,730	(3,519)	Total COGS - Alcohol	123,769	119,952	(3,817)	128,366	4,597
	18,027	33,705	15,678	31,428	13,401	Total Cost of Sales	620,117	605,000	(15,117)	648,564	28,447
	106,631	161,090	(54,459)	167,622	(60,991)	GROSS INCOME	2,914,288	2,910,000	4,287	2,946,234	(31,947)

Labor

	15,001	14,591	(410)	13,686	(1,315)	Total Golf Operations Labor	219,175	232,000	12,825	213,682	(5,493)
	16,111	24,935	8,824	18,930	2,819	Total General and Administrative	188,160	190,000	1,840	147,959	(40,202)
	111,656	60,555	(51,101)	55,726	(55,931)	Total Maintenance and Landscaping	682,639	640,000	(42,639)	628,366	(54,273)
	30,121	39,608	9,487	33,885	3,764	Total F&B	517,925	485,000	(32,925)	500,621	(17,303)
	0	0	0	0	0	Total Amenities Labor	0	0	0	(0)	(0)
	10,033	4,356	(5,677)	9,868	(165)	Total Sales and Marketing	63,959	53,000	(10,959)	61,071	(2,888)
	182,922	144,045	(38,877)	132,095	(50,827)	Total Direct Labor	1,671,858	1,600,000	(71,858)	1,551,699	(120,159)

Total Payroll Taxes

	9,767	12,828	3,061	11,500	1,733	Total Payroll Taxes	145,212	150,000	4,788	143,060	(2,152)
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Total Medical/Health Benefits

5503-70-***	7,360	5,725	(1,635)	5,533	(1,826)	Other-Benefits-G&A	86,651	80,000	(6,651)	74,843	(11,809)
	7,360	5,725	(1,635)	5,533	(1,826)	Total Medical/Health Benefits	86,651	80,000	(6,651)	74,843	(11,809)

Total Workmans Comp

7402-70-***	2,125	2,650	525	1,992	(133)	Insurance-Workmans Comp-G&A	26,694	30,000	3,306	23,358	(3,336)
	2,125	2,650	525	1,992	(133)	Total Workmans Comp	26,694	30,000	3,306	23,358	(3,336)
	19,252	21,203	1,951	19,026	(226)	Total Payroll Burden	258,557	260,000	1,443	241,261	(17,296)
	202,174	165,248	(36,926)	151,120	(51,054)	Total Labor	1,930,415	1,860,000	(70,415)	1,792,959	(137,456)

Other Operational Expenses

Golf Ops

6001-50-***	750	718	(32)	908	157	Utilities-Electric-GS	10,448	11,000	552	11,022	574
6002-50-***	0	0	0	0	0	Utilities-Gas/Propane-GS	(0)	0	0	0	0
6004-50-***	100	150	50	100	0	Phone-Cell-GS	1,100	1,800	700	1,300	200
6101-50-***	723	2,200	1,477	744	21	Supplies-GS	8,433	14,250	5,817	8,830	397
6102-50-***	74	0	(74)	0	(74)	Supplies-Cleaning-GS	1,094	0	(1,094)	0	(1,094)

6113-50-***	0	0	0	0	0	Supplies-Scorecards and Pencil-GS	0	0	0	2,122	2,122
6202-50-***	0	0	0	0	0	Equip Maint/Repair-Fix-GS	0	0	0	355	355
6204-50-***	428	200	(228)	0	(428)	Cart Repairs-GS	2,153	2,400	247	2,323	170
6606-50-***	0	0	0	0	0	Travel/Education-GS	1,126	2,600	1,474	1,824	698
6607-50-***	258	100	(158)	282	24	Uniforms-GS	2,543	3,500	957	2,943	399
6608-50-***	0	0	0	143	143	Vehicle Mileage Expense-GS	161	0	(161)	1,095	934
6802-50-***	0	0	0	0	0	Golf Cart Rental-GS	1,900	1,650	(250)	1,900	0
8012-50-***	0	0	0	0	0	Chamber / Organization Dues	2,331	2,000	(331)	3,548	1,217
8110-50-***	0	0	0	0	0	Subscriptions	1,358	0	(1,358)	8,550	7,192
9000-50-***	0	199	199	379	379	Miscellaneous-GS	905	1,999	1,094	1,429	524
9001-50-***	4,032	0	(4,032)	1,966	(2,066)	Driving Range Supplies (Balls,-GS	5,998	4,500	(1,498)	6,965	967
9002-50-***	0	0	0	0	0	Handicap-GS	6,446	6,500	54	6,169	(277)
9004-50-***	0	0	0	0	0	Shipping-Merch Resale-GS	0	0	0	(0)	(0)
6,366	3,567	(2,799)	4,521	(1,844)	Total Golf Ops	45,996	52,200	6,204	60,374	14,378	
G&A											
6001-70-***	2,411	2,738	327	3,687	1,276	Utilities-Electric-G&A	37,389	39,000	1,611	36,359	(1,030)
6002-70-***	489	787	298	513	24	Utilities-Gas/Propane-G&A	7,108	10,250	3,142	8,954	1,846
6004-70-***	300	100	(200)	200	(100)	Phone-Cell-G&A	3,044	1,200	(1,844)	1,250	(1,794)
6005-70-***	0	337	337	255	255	Phone - Telco-G&A	2,965	4,000	1,035	3,547	582
6101-70-***	0	63	63	0	0	Supplies-G&A	3,147	800	(2,347)	525	(2,623)
6102-70-***	0	0	0	0	0	Supplies-Cleaning-G&A	589	0	(589)	0	(589)
6103-70-***	633	1,225	592	105	(528)	Supplies-Office-G&A	13,630	16,500	2,869	14,689	1,058
6201-70-***	5,493	2,000	(3,493)	4,537	(956)	Building Maint and Repair-G&A	21,203	24,000	2,797	35,772	14,569
6202-70-***	1,231	0	(1,231)	2,310	1,079	Equip Maint/Repair-Fix-G&A	10,765	10,000	(765)	11,297	532
6203-70-***	0	950	950	0	0	Equip Maint/Repair-Prevent-G&A	1,355	3,500	2,145	2,845	1,490
6301-70-***	2,252	0	(2,252)	0	(2,252)	Licenses, Fees, and Permits-G&A	4,172	0	(4,172)	0	(4,172)
6303-70-***	295	337	42	433	138	Bank Fees-G&A	2,354	4,000	1,646	3,393	1,039
6304-70-***	0	0	0	0	0	Finance Charges-G&A	0	0	0	19	19
6305-70-***	850	1,382	532	1,354	504	Credit Card Fees-G&A	43,263	45,000	1,737	42,169	(1,094)
6307-70-***	0	250	250	0	0	Legal/Accounting/Professional-G&A	4,301	4,500	199	4,302	1
6313-70-***	10,000	10,000	0	7,857	(2,143)	BCG Management-G&A	120,000	120,000	0	104,999	(15,001)
6314-70-***	2,165	3,679	1,513	372	(1,793)	Payroll Processing-G&A	28,100	30,000	1,900	23,044	(5,056)
6404-70-***	0	2,083	2,083	2,080	2,080	Clubhouse Cleaning Service-G&A	4,160	25,000	20,840	22,880	18,720
6405-70-***	610	1,100	490	795	185	Garbage Removal-G&A	8,391	13,000	4,609	9,339	947
6406-70-***	664	0	(664)	271	(393)	Pest Control-G&A	4,061	1,500	(2,561)	1,616	(2,446)
6407-70-***	68	62	(6)	0	(68)	Security-G&A	313	1,000	687	442	129
6501-70-***	1,545	1,167	(378)	854	(691)	IT Support-G&A	8,185	14,000	5,815	10,593	2,408
6502-70-***	1,719	0	(1,719)	0	(1,719)	Computer Supplies/Equipment-G&A	1,720	0	(1,720)	0	(1,719)
6503-70-***	0	0	0	0	0	Software-G&A	4,869	0	(4,869)	1,029	(3,840)
6504-70-***	510	499	(11)	488	(23)	Internet Access/VPN-G&A	6,043	5,988	(55)	5,528	(516)
6505-70-***	270	0	(270)	0	(270)	TV/Cable or Dish-G&A	270	0	(270)	0	(270)
6506-70-***	775	500	(275)	1,875	1,100	POS System Hardware-G&A	11,827	10,500	(1,327)	9,541	(2,286)
6601-70-***	0	0	0	0	0	Education-G&A	4,225	1,000	(3,225)	1,330	(2,895)
6602-70-***	1	0	(1)	434	434	Employee Meals-G&A	4,867	0	(4,867)	5,240	372
6603-70-***	25	0	(25)	0	(25)	Employee Testing-Hiring-G&A	204	750	546	931	727
6604-70-***	0	0	0	0	0	Relocation Expense-G&A	0	0	0	3,000	3,000
6605-70-***	0	0	0	0	0	Training/Staff Development-G&A	8,586	0	(8,586)	179	(8,407)
6606-70-***	0	0	0	0	0	Travel/Education-G&A	0	1,850	1,850	560	560
6608-70-***	353	50	(303)	126	(227)	Vehicle Mileage Expense-G&A	1,083	500	(583)	1,090	7
6610-70-***	0	375	375	72	72	Management Travel-Corp Staff-G&A	2,250	4,500	2,250	6,921	4,671
6801-70-***	0	0	0	0	0	Equipment Rental-G&A	124	0	(124)	0	(124)
8001-70-***	0	0	0	0	0	Advertising (Print)	0	0	0	218	218
8009-70-***	0	0	0	0	0	Collateral/Printing	(0)	0	0	0	0
8012-70-***	0	0	0	0	0	Chamber / Organization Dues	1,228	0	(1,228)	161	(1,067)
9000-70-***	0	140	140	0	0	Miscellaneous-G&A	140	1,515	1,375	1,075	935
9008-70-***	184	285	102	261	77	Copier Fax/Lease-G&A	3,085	3,500	415	3,060	(25)
9009-70-***	412	213	(199)	162	(250)	Postage-G&A	2,696	3,000	304	2,282	(414)
9017-70-***	0	0	0	0	0	Fed-Ex/Courier	0	0	0	27	27
33,255	30,323	(2,932)	29,042	(4,213)	Total G&A	381,712	400,351	18,639	380,203	(1,509)	
Maintenance											
6001-60-***	4,132	4,300	168	4,565	434	Utilities-Electric-AGRO	49,397	54,000	4,603	50,425	1,028
6004-60-***	0	125	125	354	354	Phone-Cell-AGRO	950	1,500	550	729	(222)

6005-60-***	0	0	0	0	0	Phone - Telco-AGRO	0	0	0	100	100
6007-60-***	0	0	0	33	33	Utilities-Electric-Irrigation-AGRO	0	0	0	33	33
6008-60-***	0	0	0	0	0	Water-Irrigaton-AGRO	350	0	(350)	0	(350)
6101-60-***	42	0	(42)	0	(42)	Supplies-AGRO	231	0	(231)	0	(231)
6102-60-***	0	0	0	0	0	Supplies-Cleaning-AGRO	653	0	(653)	1,486	832
6103-60-***	54	80	26	0	(54)	Supplies-Office-AGRO	452	1,000	548	0	(452)
6106-60-***	3,738	1,000	(2,738)	1,603	(2,135)	Supplies-Landscape-AGRO	25,257	23,000	(2,257)	19,153	(6,104)
6107-60-***	6,102	1,250	(4,852)	1,572	(4,530)	Supplies-Course -AGRO	15,046	15,000	(46)	13,666	(1,380)
6108-60-***	1,595	1,166	(429)	668	(928)	Supplies-Shop-AGRO	13,682	14,000	318	15,301	1,619
6201-60-***	36	85	49	4,180	4,144	Building Maint and Repair-AGRO	447	1,000	553	6,161	5,714
6202-60-***	7,746	1,600	(6,146)	4,345	(3,401)	Equip Maint/Repair-Fix-AGRO	32,309	25,000	(7,309)	37,752	5,443
6205-60-***	239	1,250	1,011	3,251	3,012	Irrigation Repairs-AGRO	5,907	15,000	9,093	20,517	14,610
6206-60-***	0	0	0	0	0	Pump Repair	1,258	0	(1,258)	54	(1,204)
6402-60-***	120	2,250	2,130	10,293	10,173	Outside Services-AGRO	19,454	35,000	15,546	38,258	18,803
6403-60-***	0	0	0	0	0	Waste Removal-Green Waste-AGRO	45	0	(45)	0	(45)
6405-60-***	2,417	280	(2,137)	0	(2,417)	Garbage Removal	4,247	3,500	(747)	0	(4,247)
6605-60-***	(39,281)	125	39,406	0	39,281	Training/Staff Development-AGRO	1,997	1,500	(497)	0	(1,997)
6607-60-***	1,632	1,125	(507)	1,736	105	Uniforms-AGRO	8,279	13,500	5,221	14,031	5,752
6608-60-***	0	42	42	0	0	Vehicle Mileage Expense-AGRO	804	500	(304)	0	(804)
6801-60-***	0	1,750	1,750	2,450	2,450	Equipment Rental-AGRO	2,620	6,750	4,130	6,710	4,090
7001-60-***	817	2,000	1,184	0	(817)	Chemicals-Fungicides-AGRO	29,342	29,000	(342)	74,407	45,065
7002-60-***	2,400	1,000	(1,400)	6,179	3,779	Chemicals-Herbicides-AGRO	43,357	28,000	(15,357)	14,071	(29,286)
7003-60-***	3,400	200	(3,200)	4,152	752	Chemicals-Insecticides-AGRO	13,572	33,000	19,429	10,014	(3,558)
7004-60-***	0	500	500	1,020	1,020	Chemicals-Growth Regulators-AGRO	5,480	10,000	4,520	3,475	(2,005)
7005-60-***	0	1,000	1,000	3,430	3,430	Chemicals-Wetting Agents-AGRO	7,364	16,000	8,636	11,229	3,866
7008-60-***	2,018	7,500	5,482	0	(2,018)	Fertilizers-Fairways / Roughs-AGRO	80,038	90,000	9,962	37,024	(43,014)
7009-60-***	2,386	3,500	1,114	5,916	3,530	Fertilizers-Greens-AGRO	29,843	40,000	10,157	69,104	39,262
7010-60-***	0	1,300	1,300	1,750	1,750	Fertilizers-Tees-AGRO	8,005	15,000	6,995	11,071	3,066
7012-60-***	3,098	10,000	6,903	0	(3,098)	Pre-Emergents-AGRO	8,138	30,000	21,863	13,084	4,947
7102-60-***	4,718	2,000	(2,718)	0	(4,718)	Sand-Top Dressing greens/tees-AGRO	25,186	22,500	(2,686)	14,936	(10,249)
7103-60-***	0	0	0	0	0	Seed-AGRO	5,934	12,000	6,066	17,250	11,316
7104-60-***	783	0	(783)	589	(194)	Sod/Sprigs-AGRO	10,441	3,500	(6,941)	5,568	(4,874)
7105-60-***	0	0	0	0	0	Water/Soil Testing-AGRO	100	1,000	900	0	(100)
7106-60-***	0	0	0	0	0	Water Monitoring-AGRO	0	2,500	2,500	0	0
7201-60-***	612	0	(612)	0	(612)	Oil/Lube-AGRO	802	0	(802)	0	(802)
7203-60-***	0	0	0	0	0	Audobon-AGRO	300	0	(300)	0	(300)
7205-60-***	16,327	3,600	(12,727)	8,621	(7,707)	Gas Diesel-AGRO	49,790	40,000	(9,790)	44,945	(4,845)
8012-60-***	200	0	(200)	535	335	Chamber / Organization Dues	735	1,500	765	535	(200)
9000-60-***	754	1,000	246	2,012	1,258	Miscellaneous-AGRO	10,878	15,000	4,122	15,674	4,796
9007-60-***	264	400	136	1,224	960	Small Equipment/Hand Tools-AGRO	5,125	5,000	(125)	7,793	2,667
	26,348	50,428	24,080	70,477	44,129	Total Maintenance	517,815	604,250	86,435	574,558	56,743
						F&B					
6002-80-***	0	0	0	724	724	Utilities-Gas/Propane-F&B	1,830	0	(1,830)	1,052	(777)
6004-80-***	0	200	200	50	50	Phone-Cell-F&B	100	2,400	2,300	1,200	1,100
6101-80-***	170	0	(170)	40	(130)	Supplies-F&B	1,471	0	(1,471)	302	(1,169)
6102-80-***	0	0	0	0	0	Supplies-Cleaning-F&B	168	0	(168)	0	(168)
6108-80-***	0	0	0	0	0	Supplies-Shop	251	0	(251)	0	(251)
6109-80-***	0	0	0	0	0	Supplies-Paper and Plastic-F&B	0	0	0	393	393
6110-80-***	0	0	0	0	0	Supplies-Banquet-F&B	0	0	0	790	790
6112-80-***	753	8,175	7,422	12,727	11,974	Supplies-Kitchen-F&B	45,680	46,000	320	57,281	11,601
6202-80-***	241	2,000	1,759	1,156	915	Equip Maint/Repair-Fix-F&B	16,975	15,000	(1,976)	19,215	2,240
6301-80-***	15	0	(15)	0	(15)	Licenses, Fees, and Permits-F&B	643	2,500	1,857	2,418	1,775
6304-80-***	0	0	0	0	0	Finance Charges	0	0	0	39	39
6402-80-***	0	0	0	0	0	Outside Services-F&B	200	0	(200)	0	(200)
6405-80-***	0	0	0	0	0	Garbage Removal-F&B	0	0	0	90	90
6409-80-***	287	1,207	920	1,798	1,511	Linen/Laundry-F&B	22,383	23,000	617	25,028	2,645
6601-80-***	301	0	(301)	506	206	Education-F&B	4,714	1,500	(3,214)	1,742	(2,972)
6602-80-***	279	400	121	382	102	Employee Meals-F&B	4,908	4,000	(908)	4,397	(511)
6603-80-***	245	0	(245)	0	(245)	Employee Testing-Hiring-F&B	245	0	(245)	0	(245)
6605-80-***	38	250	213	0	(38)	Training/Staff Development-F&B	1,734	3,000	1,266	1,068	(666)
6607-80-***	221	0	(221)	58	(163)	Uniforms-F&B	3,378	3,500	122	3,977	599
6608-80-***	239	0	(239)	0	(239)	Vehicle Mileage Expense-F&B	334	0	(334)	0	(334)

6801-80-***	313	500	187	110	(203)	Equipment Rental-F&B	313	4,000	3,687	3,585	3,271
8009-80-***	0	0	0	150	150	Collateral/Printing	0	0	0	150	150
9000-80-***	0	0	0	147	147	Miscellaneous-F&B	2,612	0	(2,612)	4,903	2,291
9012-80-***	0	0	0	0	0	Decorations-F&B	489	0	(489)	0	(489)
9013-80-***	375	1,200	825	600	225	Entertainment-Outside-F&B	10,083	18,000	7,918	14,055	3,973
9014-80-***	5,800	100	(5,700)	2,588	(3,212)	Glassware/China/Silver-F&B	13,054	2,500	(10,554)	6,900	(6,153)
	9,276	14,032	4,756	21,036	11,760	Total F&B	131,564	125,400	(6,165)	148,585	17,021
						Amenities					
6001-54-***	0	0	0	0	0	Utilities-Electric	0	0	0	(0)	(0)
6201-51-***	0	0	0	0	0	Building Maint and Repair-INST	(0)	0	0	0	0
	0	0	0	0	0	Total Amenities	(0)	0	0	(0)	(0)
						Sales and Marketing					
6004-75-***	100	50	(50)	0	(100)	Phone-Cell-MRKT	850	600	(250)	0	(850)
6605-75-***	0	65	65	0	0	Training/Staff Development-MRKT	0	800	800	0	0
8001-75-***	1,424	2,500	1,076	716	(708)	Advertising (Print)-MRKT	20,905	35,000	14,095	44,208	23,304
8003-75-***	81	0	(81)	803	722	Advertising (Electronic)-MRKT	2,326	0	(2,326)	1,840	(486)
8004-75-***	795	0	(795)	0	(795)	Advertising (Display)-MRKT	5,193	0	(5,193)	0	(5,193)
8007-75-***	0	0	(0)	2	2	Web Site-MRKT	1,616	2,500	884	1,732	116
8008-75-***	300	459	159	650	350	Graphic Design-MRKT	4,331	5,500	1,169	5,885	1,554
8009-75-***	142	167	25	67	(75)	Collateral Materials-MRKT	5,755	2,000	(3,755)	1,280	(4,475)
8012-75-***	75	0	(75)	0	(75)	Chamber / Organization Dues-MRKT	625	0	(625)	400	(225)
8013-75-***	7,529	2,833	(4,696)	1,181	(6,348)	Special Promotions / Events -MRKT	22,154	34,000	11,846	22,583	429
8014-75-***	4,744	3,334	(1,410)	550	(4,194)	Membership Programs-MRKT	26,912	40,000	13,088	27,583	670
8015-75-***	250	50	(200)	50	(200)	Sales Management	3,895	1,500	(2,395)	2,370	(1,525)
8018-75-***	0	200	200	0	0	CX Evaluations-Mystery Shops-MRKT	1,289	2,400	1,111	953	(336)
	15,441	9,658	(5,783)	4,019	(11,421)	Total Sales and Marketing	95,850	124,300	28,450	108,834	12,985
						Leases, Taxes and Insurance					
7304-70-***	0	272	272	38	38	Other Equip Leases-G&A	492	9,000	8,508	2,029	1,538
7304-80-***	685	0	(685)	444	(241)	Other Equip Leases	5,801	0	(5,801)	4,670	(1,131)
7405-70-***	0	0	0	1,917	1,917	Taxes-Real Estate -G&A	51	23,000	22,949	24,936	24,885
7404-70-***	0	250	250	400	400	Taxes-Personal Property -G&A	(1,142)	3,000	4,142	5,881	7,023
7401-70-***	6,259	4,018	(2,241)	6,017	(242)	Insurance-P&C-G&A	41,240	38,500	(2,740)	41,561	322
	6,945	4,540	(2,405)	8,816	1,872	Total Leases, Taxes and Insurance	46,442	73,500	27,058	79,077	32,635
	97,630	112,548	14,918	137,911	40,282	Total Other Operational Expenses	1,219,379	1,380,000	160,622	1,351,631	132,252
	299,803	277,795	(22,008)	289,032	(10,772)	Total Expenses	3,149,794	3,240,000	90,207	3,144,590	(5,203)
	(193,172)	(116,705)	(76,467)	(121,409)	(71,763)	EBITDAR	(235,506)	(330,000)	94,494	(198,356)	(37,150)
	(193,172)	(116,705)	(76,467)	(121,409)	(71,763)	EBITDA	(235,506)	(330,000)	94,494	(198,356)	(37,150)
						Other/Interest Income					
9523-90-***	75,000	0	75,000	0	75,000	Interest Income	225,000	330,000	(105,000)	331,200	(106,200)
2913-90-***	0	0	0	0	0	Other Income	47,686	0	47,686	15,000	32,686
	75,000	0	75,000	0	75,000	Total Other/Interest Income	272,686	330,000	(57,314)	346,200	(73,514)
						Other Expense					
9515-90-***	0	0	0	0	0	Other Below Line Expense	(0)	0	0	0	0
	0	0	0	0	0	Total Other Expense	(0)	0	0	0	0
	0	0	0	0	0	Total Interest Expense	(0)	0	0	0	0
	(118,172)	(116,705)	(1,467)	(121,409)	3,237	Net Income	37,180	0	37,180	147,844	(110,663)

Sun 'N Lake Golf & Country Club
Cost of Goods
For the Month Ending September 30th, 2019

<u>September</u>					<u>YTD</u>				
Actual	Budget	Budget Variance	Last Year	Last Year Variance	Actual	Budget	Budget Variance	Last Year	Last Year Variance
Revenue									
10,968	13,834	(2,866)	13,835	(2,867)	332,737	311,000	21,737	309,286	23,451
4,663	56,076	(51,413)	49,688	(45,025)	773,588	758,999	14,589	870,961	(97,372)
1,185	621	564	2,291	(1,106)	37,256	29,001	8,256	38,674	(1,418)
4,319	4,467	(149)	5,755	(1,437)	115,234	118,501	(3,267)	125,620	(10,387)
1,021	2,389	(1,368)	2,715	(1,693)	62,487	57,499	4,988	62,938	(451)
3,086	6,807	(3,721)	6,792	(3,707)	120,956	134,001	(13,045)	140,469	(19,514)
25,241	84,194	(58,953)	81,077	(55,835)	1,442,258	1,409,000	33,258	1,547,948	(105,690)
Cost of Sales									
7,468	9,573	2,106	9,529	2,061	228,992	215,000	(13,992)	213,938	(15,054)
1,386	19,213	17,826	15,337	13,950	239,811	259,897	20,087	283,256	43,446
924	217	(706)	1,832	909	27,545	10,150	(17,395)	23,003	(4,542)
3,494	1,995	(1,499)	3,380	(114)	59,845	55,460	(4,386)	61,621	1,775
1,691	1,557	(134)	1,105	(586)	23,500	21,396	(2,104)	18,400	(5,100)
3,065	1,150	(1,915)	245	(2,819)	40,424	43,096	2,672	48,345	7,921
18,027	33,705	15,678	31,428	13,401	620,117	605,000	(15,117)	648,564	28,447
Cost of Sales %									
68.1%	69.2%	1.1%	68.9%	0.8%	68.8%	69.1%	0.3%	69.2%	0.4%
29.7%	34.3%	4.5%	30.9%	1.1%	31.0%	34.2%	3.2%	32.5%	1.5%
77.9%	35.0%	(42.9%)	80.0%	2.0%	73.9%	35.0%	(38.9%)	59.5%	(14.5%)
80.9%	44.7%	(36.2%)	58.7%	(22.2%)	51.9%	46.8%	(5.1%)	49.1%	(2.9%)
165.5%	65.2%	(100.4%)	40.7%	(124.8%)	37.6%	37.2%	(0.4%)	29.2%	(8.4%)
99.3%	16.9%	(82.4%)	3.6%	(95.7%)	33.4%	32.2%	(1.3%)	34.4%	1.0%
71.4%	40.0%	(31.4%)	38.8%	(32.7%)	43.0%	42.9%	(0.1%)	41.9%	(1.1%)

Profit Center Analysis

Golf Shop									
10,968	13,834	(2,866)	13,835	(2,867)	332,737	311,000	21,737	309,286	23,451
7,468	9,573	2,106	9,529	2,061	228,992	215,000	(13,992)	213,938	(15,054)
3,500	4,261	(761)	4,306	(806)	103,745	96,000	7,745	95,348	8,397
31.9%	30.8%	0.0%	31.1%	0.0%	31.2%	30.9%	35.6%	30.8%	35.8%
\$1.14	\$2.51	(\$1.38)	\$1.23	(\$0.10)	\$1.43	\$1.36	\$0.08	\$1.32	\$0.11
Food & Beverage									
14,274	70,360	(56,086)	67,242	(52,968)	1,109,521	1,098,000	11,521	1,238,662	(129,141)
11.5%	36.1%	(24.7%)	33.8%	(22.3%)	31.4%	31.2%	0.2%	34.5%	(3.1%)
10,559	24,132	13,573	21,899	11,340	391,125	390,000	(1,125)	434,626	43,501
74.0%	34.3%	(39.7%)	32.6%	(41.4%)	35.3%	35.5%	0.3%	35.1%	(0.2%)
30,121	39,608	9,487	33,885	3,764	517,925	485,000	(32,925)	500,621	(17,303)
211.0%	56.3%	(154.7%)	50.4%	(160.6%)	46.7%	44.2%	(2.5%)	40.4%	(6.3%)
9,276	14,032	4,756	21,036	11,760	131,564	125,400	(6,165)	148,585	17,021
65.0%	19.9%	(45.0%)	31.3%	(33.7%)	11.9%	11.4%	(0.4%)	12.0%	0.1%
(35,682)	(7,412)	(28,269)	(9,578)	(26,103)	68,907	97,601	(28,693)	154,830	(85,923)
(250.0%)	(10.5%)	(239.4%)	(14.2%)	(235.7%)	6.2%	8.9%	(2.7%)	12.5%	(6.3%)
(\$11.58)	(\$4.37)	(\$7.21)	(\$2.74)	(\$8.84)	\$0.95	\$1.38	(\$0.43)	\$2.15	(\$1.20)

Sun 'N Lake Golf & Country Club
Outings
For the Month Ending September 30th, 2019

<i>September</i>					<i>YTD</i>				
Actual	Budget	Budget Variance	Last Year	Last Year Variance	Actual	Budget	Budget Variance	Last Year	Last Year Variance
<i>Rounds - Outings</i>									
189	0	189	246	(57)	3,075	2,367	708	2,800	275
<i>Revenue - Outings</i>									
0	0	0	3,396	(3,396)	60,521	66,095	(5,575)	50,955	9,565
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	51	(51)
681	0	681	1,528	(847)	1,580	0	1,580	2,012	(432)
681	0	681	4,924	(4,243)	62,101	66,095	(3,995)	53,019	9,082
<i>Revenue - Dept</i>									
25,702	30,088	(4,386)	34,290	(8,587)	1,018,666	1,005,000	13,666	987,526	31,139
24,105	22,230	1,875	23,698	406	337,025	335,000	2,025	322,984	14,041
2,903	3,852	(949)	1,573	1,330	62,140	62,000	140	57,736	4,404
5,848	56,697	(50,849)	51,979	(46,131)	810,845	788,000	22,845	909,635	(98,790)
8,426	13,663	(5,238)	15,262	(6,837)	298,677	310,000	(11,324)	329,027	(30,351)
951	1,500	(549)	3,271	(2,320)	13,138	18,000	(4,862)	17,418	(4,280)
67,935	128,030	(60,095)	130,074	(62,139)	2,540,490	2,518,000	22,489	2,624,327	83,837
<i>Outings % of Dept Revenue</i>									
0.0%	0.0%	0.0%	9.9%	(9.9%)	5.9%	6.6%	(0.6%)	5.2%	0.8%
0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	(0.0%)
71.6%	0.0%	71.6%	46.7%	24.9%	12.0%	0.0%	12.0%	11.6%	0.5%
1.0%	0.0%	1.0%	3.8%	(2.8%)	2.4%	2.6%	(0.2%)	2.0%	0.4%
<i>Outings APR</i>									
0.00	0.00	0.00	13.80	(13.80)	19.68	27.92	(8.24)	18.20	1.48
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.02	(0.02)
3.60	0.00	3.60	6.21	(2.61)	0.51	0.00	0.51	0.72	(0.20)
3.60	0.00	3.60	20.02	(16.41)	20.20	27.92	(7.73)	18.94	1.26

Sun 'N Lake Golf & Country Club
Cash Flow Statement as of
September 30, 2019

	September	YTD
Cash Flows from Operating Activities		
Net Income (loss)	(118,172)	37,180
Adjustments to reconcile net income (loss) to net cash provided by operating activities		
(Increase) decrease in assets		
Accounts receivable	(124,648)	(8,650)
Inventory	4,774	(8,630)
Prepaid expenses	(790)	1,196
Increase (decrease) in liabilities		
Accounts payable and accrued expenses	39,939	(40,719)
Deferred revenue	581,319	160,335
Sales Tax Payable	46,567	6,332
Other Liabilities	0	(1,029)
	-----	-----
Net cash provided by operating activities	428,989	146,016
	-----	-----
Cash flows from investing activities		
	-----	-----
	-----	-----
Cash flows from financing activities		
	-----	-----
	-----	-----
NET INCREASE IN CASH	428,989	146,016
Cash and cash equivalents, beginning		
Cash and cash equivalents, beginning		341,183
	-----	-----
Cash and cash equivalents, ending	428,989	487,198
	=====	=====

Sun N Lake Golf Club General Ledger

GL-Acct	GL Account	Fiscal Period	Post Date	Jrnl	Tran Type	Post Amt	Post Comment
6001-50-000	Utilities-Electric-GS	2019 - 12	09/30/2019	AP	Invoice	47.93	Invoice: 09/17/2019-: Duke Energy
6001-50-000	Utilities-Electric-GS	2019 - 12	09/30/2019	AP	Invoice	25.97	Invoice: 09/17/2019-: Duke Energy
6001-50-000	Utilities-Electric-GS	2019 - 12	09/30/2019	AP	Invoice	13.11	Invoice: 09/17/2019-: Duke Energy
6001-50-000	Utilities-Electric-GS	2019 - 12	09/30/2019	AP	Invoice	20.8	Invoice: 09/17/2019-: Duke Energy
6001-50-000	Utilities-Electric-GS	2019 - 12	09/30/2019	AP	Invoice	168.69	Invoice: 09/17/2019-: Duke Energy
6001-50-000	Utilities-Electric-GS	2019 - 12	09/30/2019	AP	Invoice	175.13	Invoice: 09/18/2019-: Duke Energy
6001-50-000	Utilities-Electric-GS	2019 - 12	09/30/2019	AP	Invoice	298.81	Invoice: 09/18/2019-: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2019 - 12	09/30/2019	AP	Invoice	37.07	Invoice: 09/17/2019-: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2019 - 12	09/30/2019	AP	Invoice	46.52	Invoice: 09/17/2019-: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2019 - 12	09/30/2019	AP	Invoice	29.75	Invoice: 09/17/2019-: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2019 - 12	09/30/2019	AP	Invoice	2,008.17	Invoice: 09/18/2019-: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2019 - 12	09/30/2019	AP	Invoice	1,979.14	Invoice: 09/19/2019-: Duke Energy
6001-60-000	Utilities-Electric-AGRO	2019 - 12	09/30/2019	AP	Invoice	31.13	Invoice: 09/17/2019-: DUKE ENERGY
6001-70-000	Utilities-Electric-G&A	2019 - 12	09/30/2019	AP	Invoice	1,992.88	Invoice: 09/18/2019-: Duke Energy
6001-70-000	Utilities-Electric-G&A	2019 - 12	09/30/2019	AP	Invoice	418.42	Invoice: 08/19/2019: Duke Energy
6002-70-000	Utilities-Gas/Oil	2019 - 12	09/25/2019	AP	Invoice	114	Invoice: 08/20/2019: Infinite Energy
6002-70-000	Utilities-Gas/Oil	2019 - 12	09/30/2019	AP	Invoice	204.13	Invoice: 374-: Sun N Lake Improvement District
6002-70-000	Utilities-Gas/Oil	2019 - 12	09/30/2019	AP	Invoice	40.75	Invoice: 09/20/2019: Infinite Energy
6002-70-000	Utilities-Gas/Oil	2019 - 12	09/30/2019	AP	Invoice	130.33	Invoice: 375: Sun N Lake Improvement District
6004-50-000	Phone-Cell-GS	2019 - 12	09/25/2019	AP	Invoice	100	Invoice: 092419ER: Andrew Kesling
6004-70-000	Phone-Cell-G&A	2019 - 12	09/25/2019	AP	Invoice	50	Invoice: 083119ER: Simon Clarke
6004-70-000	Phone-Cell-G&A	2019 - 12	09/30/2019	AP	Invoice	100	Invoice: 091919ER: Cliff Easum
6004-70-000	Phone-Cell-G&A	2019 - 12	09/30/2019	AP	Invoice	100	Invoice: 093019ER: Kevin Heim
6004-70-000	Phone-Cell-G&A	2019 - 12	09/30/2019	AP	Invoice	50	Invoice: 093019ER: Simon Clarke
6004-75-000	Phone-Cell-Marketing-Dflt	2019 - 12	09/30/2019	AP	Invoice	100	Invoice: 093019ER: Michael LaMere
6101-50-000	Supplies-GS	2019 - 12	09/30/2019	JE	General Journal	55.37	Member adjustments
6101-50-000	Supplies-GS	2019 - 12	09/17/2019	AP	Invoice	30.61	Invoice: 82630: HF Golf & Promo
6101-50-000	Supplies-GS	2019 - 12	09/25/2019	AP	Invoice	361.37	Invoice: 092419ER: Andrew Kesling
6101-50-000	Supplies-GS	2019 - 12	09/30/2019	AP	Invoice	275.97	Invoice: 33946512: Taylor Made Golf Company, Inc.
6101-54-000	Supplies	2019 - 12	09/30/2019	JE	General Journal	-138.26	Invoice: 222808878: Sysco Central Florida, Inc.
6101-54-000	Supplies	2019 - 12	09/30/2019	AP	Invoice	138.26	Invoice: 222808878: Sysco Central Florida, Inc.
6101-60-000	Supplies-AGRO	2019 - 12	09/25/2019	AP	Invoice	41.93	Invoice: 5055-223205: O'Reilly
6101-80-000	Supplies-F&B	2019 - 12	09/30/2019	JE	General Journal	138.26	Invoice: 222808878: Sysco Central Florida, Inc.
6101-80-000	Supplies-F&B	2019 - 12	09/30/2019	CM	Withdrawal	31.65	Tran: 0000001365-WD: Bank Acct: Depository: Sep 10
6102-50-000	Supplies-Cleaning-GS	2019 - 12	09/30/2019	AP	Invoice	73.76	Invoice: 222797695-: Sysco Central Florida, Inc.
6103-60-000	Supplies-Office-AGRO	2019 - 12	09/30/2019	AP	Invoice	54.43	Invoice: 374-: Sun N Lake Improvement District
6103-70-000	Supplies-Office-G&A	2019 - 12	09/30/2019	JE	General Journal	9.5	Postage - National Account Mailings/YE 1099 Form P
6103-70-000	Supplies-Office-G&A	2019 - 12	09/17/2019	AP	Invoice	267.06	Invoice: 8055640950: Staples Business Advantage
6103-70-000	Supplies-Office-G&A	2019 - 12	09/25/2019	AP	Invoice	13.61	Invoice: 8404264050: CINTAS
6103-70-000	Supplies-Office-G&A	2019 - 12	09/25/2019	AP	Invoice	140.81	Invoice: 8055794894: Staples Business Advantage
6103-70-000	Supplies-Office-G&A	2019 - 12	09/30/2019	AP	Invoice	180.54	Invoice: 8055872622-: Staples Business Advantage
6103-70-000	Supplies-Office-G&A	2019 - 12	09/30/2019	AP	Invoice	21.49	Invoice: 093019ER: Michael LaMere
6106-60-000	Supplies-Landscape-AGRO	2019 - 12	09/17/2019	AP	Invoice	4,435.20	Invoice: 4611707-00: FIS Outdoor
6106-60-000	Supplies-Landscape-AGRO	2019 - 12	09/30/2019	AP	Invoice	-1,755.00	Invoice: 376: Sun N Lake Improvement District
6106-60-000	Supplies-Landscape-AGRO	2019 - 12	09/30/2019	CM	CM Check	1,057.50	Tran: 0000003001-CK: Bank Acct: Onsite: Sep 30 201
6107-60-000	Supplies-Course -AGRO	2019 - 12	09/17/2019	AP	Invoice	140	Invoice: 5988-3: The Sherwin Williams Co.
6107-60-000	Supplies-Course -AGRO	2019 - 12	09/17/2019	AP	Invoice	140	Invoice: 6075-8: The Sherwin Williams Co.
6107-60-000	Supplies-Course -AGRO	2019 - 12	09/25/2019	AP	Invoice	2,831.85	Invoice: 470015: Prestige Flag
6107-60-000	Supplies-Course -AGRO	2019 - 12	09/25/2019	AP	Invoice	158.1	Invoice: 470113: Prestige Flag
6107-60-000	Supplies-Course -AGRO	2019 - 12	09/25/2019	AP	Invoice	990.23	Invoice: 470114: Prestige Flag

Sun N Lake Golf Club General Ledger

GL-Acct	GL Account	Fiscal Period	Post Date	Jrnl	Tran Type	Post Amt	Post Comment
6107-60-000	Supplies-Course -AGRO	2019 - 12	09/25/2019	AP	Invoice	1,058.70	Invoice: 470115: Prestige Flag
6107-60-000	Supplies-Course -AGRO	2019 - 12	09/25/2019	AP	Invoice	187.2	Invoice: 470116: Prestige Flag
6107-60-000	Supplies-Course -AGRO	2019 - 12	09/25/2019	AP	Invoice	111.6	Invoice: 470117: Prestige Flag
6107-60-000	Supplies-Course -AGRO	2019 - 12	09/25/2019	AP	Invoice	222.11	Invoice: 470166: Prestige Flag
6107-60-000	Supplies-Course -AGRO	2019 - 12	09/25/2019	AP	Invoice	137.4	Invoice: 470182: Prestige Flag
6107-60-000	Supplies-Course -AGRO	2019 - 12	09/30/2019	AP	Invoice	124.8	Invoice: 6593-0-: The Sherwin Williams Co.
6108-60-000	Supplies-Shop-AGRO	2019 - 12	09/17/2019	AP	Invoice	126.79	Invoice: 9964811203: Airgas National Carbonation
6108-60-000	Supplies-Shop-AGRO	2019 - 12	09/17/2019	AP	Invoice	42.5	Invoice: 91586673: E-Z-GO A Textron Company
6108-60-000	Supplies-Shop-AGRO	2019 - 12	09/17/2019	AP	Invoice	93.9	Invoice: IN0267492: Newton Crouch Inc.
6108-60-000	Supplies-Shop-AGRO	2019 - 12	09/25/2019	AP	Invoice	533.01	Invoice: 8404300759: CINTAS
6108-60-000	Supplies-Shop-AGRO	2019 - 12	09/25/2019	AP	Invoice	501.19	Invoice: 8404264051: CINTAS
6108-60-000	Supplies-Shop-AGRO	2019 - 12	09/30/2019	AP	Invoice	297.92	Invoice: 601276: Precision Small Engine Co. Inc
6112-80-000	Supplies-Kitchen-F&B	2019 - 12	09/30/2019	CM	CM Check	426.03	Tran: 0000002984-CK: Bank Acct: Onsite: Sep 4 201
6112-80-000	Supplies-Kitchen-F&B	2019 - 12	09/17/2019	AP	Invoice	57.65	Invoice: 06-918193428: Cheney Brothers, Inc.
6112-80-000	Supplies-Kitchen-F&B	2019 - 12	09/17/2019	AP	Debit Memo	-130.16	Invoice: 2267745: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2019 - 12	09/30/2019	AP	Invoice	143.04	Invoice: 222797695-: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2019 - 12	09/30/2019	AP	Invoice	44.4	Invoice: 222787944-: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2019 - 12	09/30/2019	AP	Invoice	126.1	Invoice: 222794526-: Sysco Central Florida, Inc.
6112-80-000	Supplies-Kitchen-F&B	2019 - 12	09/30/2019	AP	Invoice	85.98	Invoice: 222808878: Sysco Central Florida, Inc.
6201-50-000	Building Maint and Repair-GS	2019 - 12	09/30/2019	JE	General Journal	-19.16	Invoice: 5967-7: The Sherwin Williams Co.
6201-50-000	Building Maint and Repair-GS	2019 - 12	09/30/2019	JE	General Journal	-307.39	Invoice: 5814-1: The Sherwin Williams Co.
6201-50-000	Building Maint and Repair-GS	2019 - 12	09/25/2019	AP	Invoice	19.16	Invoice: 5967-7: The Sherwin Williams Co.
6201-50-000	Building Maint and Repair-GS	2019 - 12	09/25/2019	AP	Invoice	307.39	Invoice: 5814-1: The Sherwin Williams Co.
6201-60-000	Building Maint and Repair-AGRO	2019 - 12	09/25/2019	AP	Invoice	35.66	Invoice: 161368: Triangle Hardware
6201-70-000	Building Maint and Repair-G&A	2019 - 12	09/30/2019	JE	General Journal	19.16	Invoice: 5967-7: The Sherwin Williams Co.
6201-70-000	Building Maint and Repair-G&A	2019 - 12	09/30/2019	JE	General Journal	307.39	Invoice: 5814-1: The Sherwin Williams Co.
6201-70-000	Building Maint and Repair-G&A	2019 - 12	09/30/2019	CM	CM Check	4,270.95	Tran: 0000002999-CK: Bank Acct: Onsite: Sep 23 201
6201-70-000	Building Maint and Repair-G&A	2019 - 12	09/04/2019	AP	Invoice	255	Invoice: 330973-1: Taylor Rental
6201-70-000	Building Maint and Repair-G&A	2019 - 12	09/30/2019	AP	Invoice	1,040.32	Invoice: 09/13/2019-: Home Depot Credit Services
6201-70-000	Building Maint and Repair-G&A	2019 - 12	09/30/2019	AP	Invoice	491.7	Invoice: 374-: Sun N Lake Improvement District
6201-70-000	Building Maint and Repair-G&A	2019 - 12	09/30/2019	AP	Invoice	341.6	Invoice: 375: Sun N Lake Improvement District
6201-70-000	Building Maint and Repair-G&A	2019 - 12	09/30/2019	AP	Invoice	-1,233.53	Invoice: 376: Sun N Lake Improvement District
6202-60-000	Equip Maint/Repair-Fix-AGRO	2019 - 12	09/17/2019	AP	Invoice	3.6	Invoice: 20877: Buyea's Small Engine, Inc.
6202-60-000	Equip Maint/Repair-Fix-AGRO	2019 - 12	09/17/2019	AP	Invoice	592.04	Invoice: 91659995: E-Z-GO A Textron Company
6202-60-000	Equip Maint/Repair-Fix-AGRO	2019 - 12	09/17/2019	AP	Invoice	879	Invoice: 36082: Mike's Small Engine Repair
6202-60-000	Equip Maint/Repair-Fix-AGRO	2019 - 12	09/25/2019	AP	Invoice	113.78	Invoice: 5055-223205: O'Reilly
6202-60-000	Equip Maint/Repair-Fix-AGRO	2019 - 12	09/25/2019	AP	Invoice	28.12	Invoice: 5055-223834: O'Reilly
6202-60-000	Equip Maint/Repair-Fix-AGRO	2019 - 12	09/30/2019	AP	Invoice	172.23	Invoice: 1-517768-: Big T Tire Tire Pros
6202-60-000	Equip Maint/Repair-Fix-AGRO	2019 - 12	09/30/2019	AP	Invoice	79.8	Invoice: 20950-: Buyea's Small Engine, Inc.
6202-60-000	Equip Maint/Repair-Fix-AGRO	2019 - 12	09/30/2019	AP	Invoice	30.08	Invoice: 5055-224387-: O'Reilly
6202-60-000	Equip Maint/Repair-Fix-AGRO	2019 - 12	09/30/2019	AP	Invoice	4,765.57	Invoice: 374-: Sun N Lake Improvement District
6202-60-000	Equip Maint/Repair-Fix-AGRO	2019 - 12	09/30/2019	AP	Invoice	-164.11	Invoice: 375: Sun N Lake Improvement District
6202-60-000	Equip Maint/Repair-Fix-AGRO	2019 - 12	09/30/2019	AP	Invoice	1,246.29	Invoice: 376: Sun N Lake Improvement District
6202-70-000	Equip Maint/Repair-Fix-G&A	2019 - 12	09/30/2019	AP	Invoice	148	Invoice: 374-: Sun N Lake Improvement District
6202-70-000	Equip Maint/Repair-Fix-G&A	2019 - 12	09/30/2019	AP	Invoice	1,083.00	Invoice: 375: Sun N Lake Improvement District
6202-80-000	Equip Maint/Repair-Fix-F&B	2019 - 12	09/25/2019	AP	Invoice	154.77	Invoice: 6251161210: Ecolab Institutional
6202-80-000	Equip Maint/Repair-Fix-F&B	2019 - 12	09/25/2019	AP	Invoice	85.94	Invoice: 6251180992: Ecolab Institutional
6204-50-000	Cart Repairs-GS	2019 - 12	09/30/2019	AP	Invoice	198.57	Invoice: 91948255: E-Z-GO A Textron Company
6204-50-000	Cart Repairs-GS	2019 - 12	09/30/2019	AP	Invoice	229.55	Invoice: 91948256: E-Z-GO A Textron Company
6205-60-000	Irrigation Repairs-Agro	2019 - 12	09/01/2019	AP	Invoice	239	Invoice: 09/01/2019: The Toro Company - NSN

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6301-70-000	Licenses, Fees, and Permits-G&A	2019 - 12	09/30/2019	CM	CM Check	400	Tran: 0000002986-CK: Bank Acct: Onsite: Sep 9 201
6301-70-000	Licenses, Fees, and Permits-G&A	2019 - 12	09/30/2019	AP	Invoice	1,851.58	Invoice: 375: Sun N Lake Improvement District
6301-80-000	Licenses, Fees, and Permits-F&B	2019 - 12	09/30/2019	AP	Invoice	15	Invoice: 093019ER: Michael LaMere
6303-70-000	Bank Fees-G&A	2019 - 12	09/30/2019	CM	Withdrawal	295.37	Tran: 0000001371-WD: Bank Acct: Operating: Sep 16
6305-70-000	Credit Card Fees-G&A	2019 - 12	09/30/2019	CM	Withdrawal	840.27	Tran: 0000001364-WD: Bank Acct: Depository: Sep 3
6305-70-000	Credit Card Fees-G&A	2019 - 12	09/30/2019	CM	Withdrawal	10	Tran: 0000001380-WD: Bank Acct: Onsite: Sep 10 201
6313-70-000	BCG Management-G&A	2019 - 12	09/01/2019	JE	General Journal	10,000.00	Management Fees-SEP 19
6314-70-000	Payroll Processing-G&A	2019 - 12	09/01/2019	JE	General Journal	46.01	Recruitment/Performance Mgmt-Q3 2019
6314-70-000	Payroll Processing-G&A	2019 - 12	09/01/2019	JE	General Journal	64.41	HRIS Support Services (Ultipro)-Sept 2019
6314-70-000	Payroll Processing-G&A	2019 - 12	09/30/2019	JE	General Journal	295.7	ADP Employment Tax Services-Sept 2019
6314-70-000	Payroll Processing-G&A	2019 - 12	09/30/2019	JE	General Journal	23.49	ADP Unemployment Services-Sept 2019
6314-70-000	Payroll Processing-G&A	2019 - 12	09/17/2019	AP	Invoice	1,612.48	Invoice: INV1129666: Ultimate Software Group, Inc.
6314-70-000	Payroll Processing-G&A	2019 - 12	09/25/2019	AP	Invoice	123.09	Invoice: 542810865: ADP, Inc.
6402-60-000	Outside Services-AGRO	2019 - 12	09/30/2019	AP	Invoice	120	Invoice: 375: Sun N Lake Improvement District
6405-60-000	Garbage Removal	2019 - 12	09/30/2019	AP	Invoice	955	Invoice: 663-: Affordable Asphalt & Sealcoat Inc.
6405-60-000	Garbage Removal	2019 - 12	09/30/2019	AP	Invoice	1,120.00	Invoice: 779-: Affordable Asphalt & Sealcoat Inc.
6405-60-000	Garbage Removal	2019 - 12	09/30/2019	AP	Invoice	341.5	Invoice: 375: Sun N Lake Improvement District
6405-70-000	Garbage Removal-G&A	2019 - 12	09/30/2019	AP	Invoice	610	Invoice: 1001156039-: Waste Management National Se
6406-70-000	Pest Control-G&A	2019 - 12	09/25/2019	AP	Invoice	281.84	Invoice: 7570269: Ecolab Pest Elim Div.
6406-70-000	Pest Control-G&A	2019 - 12	09/30/2019	AP	Invoice	281.84	Invoice: 7753452: Ecolab Pest Elim Div.
6406-70-000	Pest Control-G&A	2019 - 12	09/30/2019	AP	Invoice	100	Invoice: 375: Sun N Lake Improvement District
6407-70-000	Security-G&A	2019 - 12	09/30/2019	AP	Invoice	67.5	Invoice: R 72082-: Central Security & Electronics,
6409-80-000	Linen/Laundry-F&B	2019 - 12	09/17/2019	AP	Invoice	128.5	Invoice: LSAR1160147: AlSCO
6409-80-000	Linen/Laundry-F&B	2019 - 12	09/25/2019	AP	Invoice	108.55	Invoice: 09/07/2019: Griffin's Dry Cleaners
6409-80-000	Linen/Laundry-F&B	2019 - 12	09/30/2019	AP	Invoice	25	Invoice: LSAR1157610-: AlSCO
6409-80-000	Linen/Laundry-F&B	2019 - 12	09/30/2019	AP	Invoice	25	Invoice: LSAR1156039-: AlSCO
6501-70-000	IT Support-G&A	2019 - 12	09/01/2019	JE	General Journal	350	IT SUPPORT-September
6501-70-000	IT Support-G&A	2019 - 12	09/30/2019	AP	Invoice	1,195.00	Invoice: 376: Sun N Lake Improvement District
6502-70-000	Computer Supplies/Equipment-G&A	2019 - 12	09/30/2019	AP	Invoice	1,719.24	Invoice: 375: Sun N Lake Improvement District
6504-70-000	Internet Access/VPN-G&A	2019 - 12	09/30/2019	AP	Invoice	510.44	Invoice: 09/18/2019-: Comcast
6505-70-000	TV/Cable or Dish-G&A	2019 - 12	09/30/2019	AP	Invoice	269.55	Invoice: 09/18/2019-: Comcast
6506-70-000	POS System Hardware-G&A	2019 - 12	09/17/2019	AP	Invoice	775	Invoice: B2BSI63474: EZLinks Golf LLC
6601-80-000	Education-F&B	2019 - 12	09/30/2019	AP	Invoice	300.72	Invoice: 093019ER: Kevin Heim
6602-70-000	Employee Meals-G&A	2019 - 12	09/30/2019	JE	General Journal	0.58	Employee meals
6602-80-000	Employee Meals-F&B	2019 - 12	09/30/2019	AP	Invoice	12	Invoice: 11762-: Greater Sebring Chamber of Commer
6602-80-000	Employee Meals-F&B	2019 - 12	09/30/2019	AP	Invoice	12	Invoice: 11795-: Greater Sebring Chamber of Commer
6602-80-000	Employee Meals-F&B	2019 - 12	09/30/2019	AP	Invoice	242.8	Invoice: 222797695-: Sysco Central Florida, Inc.
6602-80-000	Employee Meals-F&B	2019 - 12	09/30/2019	AP	Invoice	12.6	Invoice: 093019ER: Michael LaMere
6603-70-000	Employee Testing-Hiring-G&A	2019 - 12	09/30/2019	AP	Invoice	25.04	Invoice: 093019ER: Michael LaMere
6603-80-000	Employee Testing-Hiring-F&B	2019 - 12	09/30/2019	AP	Invoice	244.84	Invoice: 093019ER: Michael LaMere
6605-60-000	Training/Staff Development-AGRO	2019 - 12	09/30/2019	JE	General Journal	-62,516.58	Invoice: Tee Off Temps, Punta Gorda -YTD reclass
6605-60-000	Training/Staff Development-AGRO	2019 - 12	09/10/2019	AP	Invoice	5,979.10	Invoice: 2815188: Tee Off Temps, Punta Gorda
6605-60-000	Training/Staff Development-AGRO	2019 - 12	09/17/2019	AP	Invoice	4,307.18	Invoice: 2835175: Tee Off Temps, Punta Gorda
6605-60-000	Training/Staff Development-AGRO	2019 - 12	09/17/2019	AP	Invoice	4,319.88	Invoice: 2829974: Tee Off Temps, Punta Gorda
6605-60-000	Training/Staff Development-AGRO	2019 - 12	09/17/2019	AP	Invoice	4,905.96	Invoice: 2825049: Tee Off Temps, Punta Gorda
6605-60-000	Training/Staff Development-AGRO	2019 - 12	09/30/2019	AP	Invoice	3,723.76	Invoice: 2869749-: Tee Off Temps, Punta Gorda
6605-80-000	Training/Staff Development-F&B	2019 - 12	09/17/2019	AP	Invoice	37.5	Invoice: RCS17371: Regulatory Compliance Services
6606-50-000	Travel/Education-GS	2019 - 12	09/30/2019	JE	General Journal	-99.88	Invoice: 083119ER: Simon Clarke
6606-50-000	Travel/Education-GS	2019 - 12	09/30/2019	JE	General Journal	-127.02	Invoice: 093019ER: Simon Clarke
6606-50-000	Travel/Education-GS	2019 - 12	09/25/2019	AP	Invoice	99.88	Invoice: 083119ER: Simon Clarke

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6606-50-000	Travel/Education-GS	2019 - 12	09/30/2019	AP	Invoice	127.02	Invoice: 093019ER: Simon Clarke
6607-50-000	Uniforms-GS	2019 - 12	09/25/2019	AP	Invoice	258.09	Invoice: B0046873: CIT Group/ Commercial Services
6607-60-000	Uniforms-AGRO	2019 - 12	09/30/2019	AP	Invoice	631.06	Invoice: 374-: Sun N Lake Improvement District
6607-60-000	Uniforms-AGRO	2019 - 12	09/30/2019	AP	Invoice	497.62	Invoice: 375: Sun N Lake Improvement District
6607-60-000	Uniforms-AGRO	2019 - 12	09/30/2019	AP	Invoice	503.08	Invoice: 376: Sun N Lake Improvement District
6607-80-000	Uniforms-F&B	2019 - 12	09/30/2019	JE	General Journal	50.5	Member adjustments
6607-80-000	Uniforms-F&B	2019 - 12	09/25/2019	AP	Invoice	20	Invoice: 12450: Frames & Images
6607-80-000	Uniforms-F&B	2019 - 12	09/30/2019	AP	Invoice	60	Invoice: 12475-: Frames & Images
6607-80-000	Uniforms-F&B	2019 - 12	09/30/2019	AP	Invoice	90	Invoice: 12472-: Frames & Images
6608-70-000	Vehicle Mileage Expense-G&A	2019 - 12	09/30/2019	JE	General Journal	99.88	Invoice: 083119ER: Simon Clarke
6608-70-000	Vehicle Mileage Expense-G&A	2019 - 12	09/30/2019	JE	General Journal	127.02	Invoice: 093019ER: Simon Clarke
6608-70-000	Vehicle Mileage Expense-G&A	2019 - 12	09/30/2019	AP	Invoice	81.2	Invoice: 091919ER: Cliff Easum
6608-70-000	Vehicle Mileage Expense-G&A	2019 - 12	09/30/2019	AP	Invoice	45.24	Invoice: 093019ER: Michael LaMere
6608-80-000	Vehicle Mileage Expense-F&B	2019 - 12	09/30/2019	AP	Invoice	238.96	Invoice: 093019ER: Kevin Heim
6801-80-000	Equipment Rental-F&B	2019 - 12	09/17/2019	AP	Invoice	90	Invoice: 329934-1: Taylor Rental
6801-80-000	Equipment Rental-F&B	2019 - 12	09/17/2019	AP	Invoice	90	Invoice: 329933-1: Taylor Rental
6801-80-000	Equipment Rental-F&B	2019 - 12	09/17/2019	AP	Invoice	133.2	Invoice: 330973-2: Taylor Rental
7001-60-000	Chemicals-Fungicides-AGRO	2019 - 12	09/30/2019	CM	Deposit	-1,402.50	Tran: 0000009375-DE: Bank Acct: Depository: Sep 20
7001-60-000	Chemicals-Fungicides-AGRO	2019 - 12	09/17/2019	AP	Invoice	1,355.00	Invoice: INV01287798: Harrell's, LLC
7001-60-000	Chemicals-Fungicides-AGRO	2019 - 12	09/17/2019	AP	Invoice	864	Invoice: INV01278867: Harrell's, LLC
7002-60-000	Chemicals-Herbicides-AGRO	2019 - 12	09/25/2019	AP	Invoice	2,400.00	Invoice: 431: Richland's Sustainable Agronomics In
7003-60-000	Chemicals-Insecticides-AGRO	2019 - 12	09/25/2019	AP	Invoice	3,400.00	Invoice: INV01294999: Harrell's, LLC
7008-60-000	Fertilizers-Fairways / Roughs-AGRO	2019 - 12	09/17/2019	AP	Invoice	2,018.28	Invoice: INV01283952: Harrell's, LLC
7009-60-000	Fertilizers-Greens-AGRO	2019 - 12	09/17/2019	AP	Invoice	1,280.00	Invoice: INV01292399: Harrell's, LLC
7009-60-000	Fertilizers-Greens-AGRO	2019 - 12	09/17/2019	AP	Invoice	1,106.00	Invoice: 1428: Southern Star Turf Technology, LLC
7012-60-000	Pre-Emergents-AGRO	2019 - 12	09/17/2019	AP	Invoice	3,097.50	Invoice: 1428: Southern Star Turf Technology, LLC
7102-60-000	Sand-Top Dressing greens/tees-AGRO	2019 - 12	09/30/2019	AP	Invoice	571.58	Invoice: 0548845-IN-: Golf Agronomics Supply & Han
7102-60-000	Sand-Top Dressing greens/tees-AGRO	2019 - 12	09/30/2019	AP	Invoice	573.19	Invoice: 0542463-IN-: Golf Agronomics Supply & Han
7102-60-000	Sand-Top Dressing greens/tees-AGRO	2019 - 12	09/30/2019	AP	Invoice	1,109.66	Invoice: 0544202-IN-: Golf Agronomics Supply & Han
7102-60-000	Sand-Top Dressing greens/tees-AGRO	2019 - 12	09/30/2019	AP	Invoice	2,463.71	Invoice: 0549676-IN-: Golf Agronomics Supply & Hand
7104-60-000	Sod/Sprigs-AGRO	2019 - 12	09/04/2019	AP	Invoice	3,725.57	Invoice: 19-81398: Pike Creek Turf, Inc.
7104-60-000	Sod/Sprigs-AGRO	2019 - 12	09/30/2019	AP	Invoice	-2,942.35	Invoice: 374-: Sun N Lake Improvement District
7201-60-000	Oil/Lube-AGRO	2019 - 12	09/30/2019	AP	Invoice	281.44	Invoice: 374-: Sun N Lake Improvement District
7201-60-000	Oil/Lube-AGRO	2019 - 12	09/30/2019	AP	Invoice	140.29	Invoice: 375: Sun N Lake Improvement District
7201-60-000	Oil/Lube-AGRO	2019 - 12	09/30/2019	AP	Invoice	190.36	Invoice: 376: Sun N Lake Improvement District
7205-60-000	Gas Diesel-AGRO	2019 - 12	09/30/2019	AP	Invoice	5,578.47	Invoice: 374-: Sun N Lake Improvement District
7205-60-000	Gas Diesel-AGRO	2019 - 12	09/30/2019	AP	Invoice	6,971.62	Invoice: 375: Sun N Lake Improvement District
7205-60-000	Gas Diesel-AGRO	2019 - 12	09/30/2019	AP	Invoice	3,777.27	Invoice: 376: Sun N Lake Improvement District
7304-80-000	Other Equipment Leases - F & B	2019 - 12	09/17/2019	AP	Invoice	289	Invoice: 56439: John Palmer Electric, Inc.
7304-80-000	Other Equipment Leases - F & B	2019 - 12	09/17/2019	AP	Invoice	155	Invoice: 56440: John Palmer Electric, Inc.
7304-80-000	Other Equipment Leases - F & B	2019 - 12	09/30/2019	AP	Invoice	85.94	Invoice: 6251644454-: Ecolab Institutional
7304-80-000	Other Equipment Leases - F & B	2019 - 12	09/30/2019	AP	Invoice	155.46	Invoice: 6251640418-: Ecolab Institutional
7401-70-000	Insurance-P&C-G&A	2019 - 12	09/30/2019	JE	General Journal	1,168.86	Wells Fargo -PC/WC
7401-70-000	Insurance-P&C-G&A	2019 - 12	09/30/2019	JE	General Journal	-2,541.67	PRM Insurance accrual
7401-70-000	Insurance-P&C-G&A	2019 - 12	09/30/2019	AP	Invoice	2,544.00	Invoice: 374-: Sun N Lake Improvement District
7401-70-000	Insurance-P&C-G&A	2019 - 12	09/30/2019	AP	Invoice	2,544.00	Invoice: 375: Sun N Lake Improvement District
7401-70-000	Insurance-P&C-G&A	2019 - 12	09/30/2019	AP	Invoice	2,544.00	Invoice: 376: Sun N Lake Improvement District
7402-70-000	Insurance-Workmans Comp-G&A	2019 - 12	09/30/2019	JE	General Journal	2,904.42	Wells Fargo -PC/WC
7402-70-000	Insurance-Workmans Comp-G&A	2019 - 12	09/30/2019	JE	General Journal	-779.73	WC allocation
8001-75-000	Advertising (Print)-MRKT	2019 - 12	09/30/2019	JE	General Journal	585.31	Member adjustments

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8001-75-000	Advertising (Print)-MRKT	2019 - 12	09/17/2019	AP	Invoice	376	Invoice: 3156: America's Favorite Coupon Book VI
8001-75-000	Advertising (Print)-MRKT	2019 - 12	09/17/2019	AP	Invoice	87	Invoice: 09/03/2019: Sun Coast Media Group, Inc.
8001-75-000	Advertising (Print)-MRKT	2019 - 12	09/30/2019	AP	Invoice	376	Invoice: 3212: America's Favorite Coupon Book VI
8003-75-000	Advertising (Electronic)-MRKT	2019 - 12	09/01/2019	JE	General Journal	50	Aug P-Card devangelista-Facebook Ad
8003-75-000	Advertising (Electronic)-MRKT	2019 - 12	09/01/2019	JE	General Journal	30.61	Aug P-Card devangelista-Facebook Ads
8004-75-000	Advertising (Display)-MRKT	2019 - 12	09/25/2019	AP	Invoice	795	Invoice: 19-914: Firehouse Digital Billboards, LLC
8007-75-000	Web Site-MRKT	2019 - 12	09/01/2019	JE	General Journal	0.04	Mozeo TMM August Use BCG - Sun N Lake Golf Club
8007-75-000	Web Site-MRKT	2019 - 12	09/01/2019	JE	General Journal	0.07	Mozeo TMM July Use BCG - Sun N Lake Golf Club
8008-75-000	Graphic Design-MRKT	2019 - 12	09/01/2019	JE	General Journal	300	Graphic Design On Demand -September
8009-75-000	Collateral Materials-MRKT	2019 - 12	09/30/2019	AP	Invoice	142.02	Invoice: 154201: Suttle Straus
8012-60-000	Chamber / Organization Dues	2019 - 12	09/25/2019	AP	Invoice	200	Invoice: 200004840: Florida Chapter GCSAA
8012-75-000	Chamber / Organization Dues-MRKT	2019 - 12	09/01/2019	JE	General Journal	75	ORCA Data Analysis Report-Q3 2019
8013-75-000	Special Promotions / Events -MRKT	2019 - 12	09/30/2019	JE	General Journal	50	Member adjustments
8013-75-000	Special Promotions / Events -MRKT	2019 - 12	09/30/2019	JE	General Journal	6,771.27	Invoice: 1726: Beltram South Inc.
8013-75-000	Special Promotions / Events -MRKT	2019 - 12	09/25/2019	AP	Invoice	288.12	Invoice: 092419ER: Andrew Kesling
8013-75-000	Special Promotions / Events -MRKT	2019 - 12	09/30/2019	AP	Invoice	420	Invoice: 376: Sun N Lake Improvement District
8014-75-000	Membership Programs-MRKT	2019 - 12	09/30/2019	JE	General Journal	4,083.03	Invoice: 1909: Beltram South Inc.
8014-75-000	Membership Programs-MRKT	2019 - 12	09/17/2019	AP	Invoice	8.15	Invoice: 115911: Club Forms
8014-75-000	Membership Programs-MRKT	2019 - 12	09/17/2019	AP	Invoice	360	Invoice: 19-1193: Creative Printing
8014-75-000	Membership Programs-MRKT	2019 - 12	09/17/2019	AP	Invoice	100	Invoice: 19-1113: Creative Printing
8014-75-000	Membership Programs-MRKT	2019 - 12	09/17/2019	AP	Invoice	53	Invoice: 19-1154: Creative Printing
8014-75-000	Membership Programs-MRKT	2019 - 12	09/30/2019	AP	Invoice	140	Invoice: 222797695-: Sysco Central Florida, Inc.
8015-75-000	Sales Management	2019 - 12	09/01/2019	JE	General Journal	250	SALES SUPPORT (Salesforce)-September
9000-60-000	Miscellaneous-AGRO	2019 - 12	09/25/2019	AP	Invoice	288	Invoice: INV01294998: Harrell's, LLC
9000-60-000	Miscellaneous-AGRO	2019 - 12	09/30/2019	AP	Invoice	466	Invoice: 47116-: Southeast Turf Partners, Inc
9001-50-000	Driving Range Supplies (Balls,-GS	2019 - 12	09/30/2019	AP	Invoice	4,032.00	Invoice: 4528960409: Wilson Sporting Goods
9007-60-000	Small Equipment/Hand Tools-AGRO	2019 - 12	09/30/2019	AP	Invoice	263.57	Invoice: 09/13/2019-: Home Depot Credit Services
9008-70-000	Copier Fax/Lease-G&A	2019 - 12	09/17/2019	AP	Invoice	181.55	Invoice: 097915953: Xerox Corporation
9008-70-000	Copier Fax/Lease-G&A	2019 - 12	09/17/2019	AP	Invoice	1.95	Invoice: 097915954: Xerox Corporation
9009-70-000	Postage-G&A	2019 - 12	09/30/2019	JE	General Journal	43	Postage - September SUN
9009-70-000	Postage-G&A	2019 - 12	09/30/2019	AP	Invoice	64.25	Invoice: 374-: Sun N Lake Improvement District
9009-70-000	Postage-G&A	2019 - 12	09/30/2019	AP	Invoice	236.55	Invoice: 375: Sun N Lake Improvement District
9009-70-000	Postage-G&A	2019 - 12	09/30/2019	AP	Invoice	68.58	Invoice: 376: Sun N Lake Improvement District
9013-80-000	Entertainment-Outside-F&B	2019 - 12	09/30/2019	CM	CM Check	375	Tran: 0000002996-CK: Bank Acct: Onsite: Sep 19 201
9014-80-000	Glassware/China/Silver-F&B	2019 - 12	09/30/2019	CM	CM Check	889	Tran: 0000003002-CK: Bank Acct: Onsite: Sep 30 201
9014-80-000	Glassware/China/Silver-F&B	2019 - 12	09/30/2019	AP	Invoice	4,232.82	Invoice: 24457342-: Edward Don & Company
9014-80-000	Glassware/China/Silver-F&B	2019 - 12	09/30/2019	AP	Invoice	677.91	Invoice: 24468725-: Edward Don & Company
9523-90-000	Assessment Revenue - Other Income	2019 - 12	09/30/2019	CM	Deposit	-75,000.00	Tran: 0000009376-DE: Bank Acct: Depository: Sep 30

Accounts Payable

Aged Payables Report

Vendor Summary Aged As of 09/30/2019

Vend	Vend Name	Disc Amt	Amount	Future	Current	Over 30 Days	Over 60 Days	Over 90 Days	Over 120 Days	
0098	CenturyLink	0.00	-149.11	0.00	0.00	0.00	0.00	0.00	-149.11	
0139	Duke Energy	0.00	298.81	0.00	298.81	0.00	0.00	0.00	0.00	
1573	Duke Energy	0.00	29.75	0.00	29.75	0.00	0.00	0.00	0.00	
2067	Duke Energy	0.00	2,008.17	0.00	2,008.17	0.00	0.00	0.00	0.00	
2112	Duke Energy	0.00	13.11	0.00	13.11	0.00	0.00	0.00	0.00	
2168	Duke Energy	0.00	1,979.14	0.00	1,979.14	0.00	0.00	0.00	0.00	
3163	CenturyLink	0.00	-21.56	0.00	0.00	0.00	0.00	0.00	-21.56	
4145	Duke Energy	0.00	175.13	0.00	175.13	0.00	0.00	0.00	0.00	
4317	Infinite Energy	0.00	40.75	0.00	40.75	0.00	0.00	0.00	0.00	
5469	Duke Energy	0.00	37.07	0.00	37.07	0.00	0.00	0.00	0.00	
6076	Duke Energy	0.00	47.93	0.00	47.93	0.00	0.00	0.00	0.00	
6128	Duke Energy	0.00	25.97	0.00	25.97	0.00	0.00	0.00	0.00	
6511	Duke Energy	0.00	418.42	0.00	0.00	418.42	0.00	0.00	0.00	
7121	Duke Energy	0.00	46.52	0.00	46.52	0.00	0.00	0.00	0.00	
7382	Duke Energy	0.00	1,992.88	0.00	1,992.88	0.00	0.00	0.00	0.00	
7595	Comcast	0.00	779.99	0.00	779.99	0.00	0.00	0.00	0.00	
8105	Duke Energy	0.00	20.80	0.00	20.80	0.00	0.00	0.00	0.00	
8488	Duke Energy	0.00	168.69	0.00	168.69	0.00	0.00	0.00	0.00	
8490	DUKE ENERGY	0.00	31.13	0.00	31.13	0.00	0.00	0.00	0.00	
AAT	AAT (U.S.) Inc.	0.00	-117.94	0.00	0.00	0.00	0.00	0.00	-117.94	
ACUSHNET	Acushnet Company	0.00	2,363.90	0.00	0.00	2,363.90	0.00	0.00	0.00	
ADP	ADP, Inc.	0.00	123.09	0.00	123.09	0.00	0.00	0.00	0.00	
AFCB	America's Favorite Coupon Book VI	0.00	376.00	0.00	376.00	0.00	0.00	0.00	0.00	
AFFORDABLE	Affordable Asphalt & Sealcoat Inc.	0.00	2,075.00	0.00	1,120.00	0.00	955.00	0.00	0.00	
ALSCO	AlSCO	0.00	178.50	0.00	128.50	50.00	0.00	0.00	0.00	
BCG	Billy Casper Golf	0.00	184.94	0.00	184.94	0.00	0.00	0.00	0.00	
BERMUDA	CIT Group/ Commercial Services Inc.	0.00	258.09	0.00	258.09	0.00	0.00	0.00	0.00	
BIG T TIRE	Big T Tire Tire Pros	0.00	172.23	0.00	172.23	0.00	0.00	0.00	0.00	
BRIDGESTONE	Bridgestone Golf, Inc.	0.00	132.90	0.00	132.90	0.00	0.00	0.00	0.00	
BUYEAS	Buyea's Small Engine, Inc.	0.00	79.80	0.00	79.80	0.00	0.00	0.00	0.00	
CALLA	Callaway Golf	0.00	137.55	0.00	85.49	-152.00	0.00	0.00	204.06	
CENTRAL SEC	Central Security & Electronics, Inc.	0.00	67.50	0.00	67.50	0.00	0.00	0.00	0.00	
CHENEY	Cheney Brothers, Inc.	0.00	326.59	0.00	326.59	0.00	0.00	0.00	0.00	
CINTAS074	Cintas Corporation #074	0.00	-497.80	0.00	0.00	0.00	0.00	0.00	-497.80	
CLARKE	Simon Clarke	0.00	177.02	0.00	177.02	0.00	0.00	0.00	0.00	
COBRA	Cobra Golf Incorporated	4.21	2,382.97	0.00	226.90	0.00	2,156.07	0.00	0.00	
CS-DMIS	CS - Digital Marketing Services	0.00	-400.00	0.00	-400.00	0.00	0.00	0.00	0.00	
CS-GDS	CS - Graphic Design Services	0.00	-300.00	0.00	-300.00	0.00	0.00	0.00	0.00	
CS-ISS	CS - IT Support Services	0.00	-350.00	0.00	-350.00	0.00	0.00	0.00	0.00	
DON	Edward Don & Company	0.00	4,910.73	0.00	4,910.73	0.00	0.00	0.00	0.00	
EASUM	Cliff Easum	0.00	181.20	0.00	181.20	0.00	0.00	0.00	0.00	
ECOLAB INST	Ecolab Institutional	0.00	241.40	0.00	241.40	0.00	0.00	0.00	0.00	
ECOLAB PEST	Ecolab Pest Elim Div.	0.00	281.84	0.00	281.84	0.00	0.00	0.00	0.00	
EZ.GO	E-Z-GO A Textron Company	0.00	428.12	0.00	428.12	0.00	0.00	0.00	0.00	
FRAMES	Frames & Images	0.00	150.00	0.00	150.00	0.00	0.00	0.00	0.00	
GOLF AGRO	Golf Agronomics Supply & Handling	0.00	4,718.14	0.00	3,035.29	0.00	1,682.85	0.00	0.00	
GREATER SEB	Greater Schring Chamber of Commerce	0.00	24.00	0.00	12.00	12.00	0.00	0.00	0.00	
HARRELLS	Harrell's, LLC	0.00	4,968.00	0.00	4,968.00	0.00	0.00	0.00	0.00	
HEIM	Kevin Heim	0.00	639.68	0.00	639.68	0.00	0.00	0.00	0.00	
HOMEDEPOT	Home Depot Credit Services	0.00	1,303.89	0.00	1,303.89	0.00	0.00	0.00	0.00	
IMPROVEMEN T	Sun N Lake Improvement District	0.00	34,689.97	22,869.27	11,820.70	0.00	0.00	0.00	0.00	
LaMere	Michael LaMere	0.00	464.21	0.00	464.21	0.00	0.00	0.00	0.00	
NEWTON	Newton Crouch Inc.	0.00	93.90	0.00	93.90	0.00	0.00	0.00	0.00	
OGIO	CALLAWAY GOLF	0.00	-145.00	0.00	0.00	0.00	0.00	0.00	-145.00	
OREILLY	O'Reilly	0.00	30.08	0.00	30.08	0.00	0.00	0.00	0.00	
PING	Ping	71.33	3,573.80	0.00	257.00	3,316.80	0.00	0.00	0.00	
PRECISION	Precision Small Engine Co. Inc	0.00	297.92	0.00	297.92	0.00	0.00	0.00	0.00	
RESIDEX	Residex LLC	0.00	-750.00	0.00	0.00	0.00	0.00	0.00	-750.00	
RICHLAND	Richland's Sustainable Agronomics Inc.	0.00	2,400.00	0.00	2,400.00	0.00	0.00	0.00	0.00	
SEP	Southeast Turf Partners, Inc	0.00	466.00	0.00	466.00	0.00	0.00	0.00	0.00	
SHERWIN	The Sherwin Williams Co.	0.00	124.80	0.00	124.80	0.00	0.00	0.00	0.00	
SOUTH STAR	Southern Star Turf Technology, LLC	0.00	4,203.50	0.00	4,203.50	0.00	0.00	0.00	0.00	
STAPLES	Staples Business Advantage	0.00	321.35	0.00	321.35	0.00	0.00	0.00	0.00	
SUTTLE	Suttle Straus	0.00	142.02	0.00	142.02	0.00	0.00	0.00	0.00	
SYSCO	Sysco Central Florida, Inc.	0.00	2,748.37	0.00	2,748.37	0.00	0.00	0.00	0.00	
TAYLORMADE	Taylor Made Golf Company, Inc.	0.00	665.53	0.00	275.97	389.56	0.00	0.00	0.00	
TEE OFF	Tee Off Temps, Punta Gorda	0.00	3,723.76	0.00	3,723.76	0.00	0.00	0.00	0.00	
TRIANGLE	Triangle Hardware	0.00	35.66	0.00	35.66	0.00	0.00	0.00	0.00	
ULTIPRO	Ultimate Software Group, Inc.	0.00	1,612.48	0.00	1,612.48	0.00	0.00	0.00	0.00	
USB	U.S. Bank Operations Center	0.00	-4,593.38	0.00	-4,593.38	0.00	0.00	0.00	0.00	
WESCO	Wesco Turf, Inc.	0.00	-118.91	0.00	0.00	-118.91	0.00	0.00	0.00	
WILSON	Wilson Sporting Goods	24.84	4,326.00	0.00	4,326.00	0.00	0.00	0.00	0.00	
WM	Waste Management National Services, Inc.	0.00	610.00	0.00	610.00	0.00	0.00	0.00	0.00	
Report Totals:			100.38	88,082.99	22,869.27	55,617.38	6,279.77	4,793.92	0.00	-1,477.35

Sun N Lake Check Register

Payment	Pmt Amt	Pmt Date	Vendor	Bank Acct	Unapplied	Disc Taken	Comment
0000009646-CK	278.27	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009647-CK	239.26	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009648-CK	10.98	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009649-CK	188.77	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009650-CK	139.85	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009651-CK	127.46	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009652-CK	169.73	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009653-CK	120.83	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009654-CK	221.18	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009655-CK	368.00	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009656-CK	22.81	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009657-CK	47.08	09/04/2019	Florida State Disbursement Unit	Operating	-	-	
0000009658-CK	344.19	09/05/2019	Duke Energy	Operating	-	-	
0000009659-CK	32.39	09/05/2019	Duke Energy	Operating	-	-	
0000009660-CK	1,359.74	09/05/2019	Duke Energy	Operating	-	-	
0000009661-CK	13.35	09/05/2019	Duke Energy	Operating	-	-	
0000009662-CK	684.22	09/05/2019	Duke Energy	Operating	-	-	
0000009663-CK	170.27	09/05/2019	Duke Energy	Operating	-	-	
0000009664-CK	26.58	09/05/2019	Duke Energy	Operating	-	-	
0000009665-CK	47.17	09/05/2019	Duke Energy	Operating	-	-	
0000009666-CK	17.39	09/05/2019	Duke Energy	Operating	-	-	
0000009667-CK	37.68	09/05/2019	Duke Energy	Operating	-	-	
0000009668-CK	2,068.90	09/05/2019	Duke Energy	Operating	-	-	
0000009669-CK	789.99	09/05/2019	Comcast	Operating	-	-	
0000009670-CK	16.00	09/05/2019	Duke Energy	Operating	-	-	
0000009671-CK	164.09	09/05/2019	Duke Energy	Operating	-	-	
0000009672-CK	26.97	09/05/2019	DUKE ENERGY	Operating	-	-	
0000009673-CK	1,834.00	09/05/2019	Acushnet Company	Operating	-	-	
0000009674-CK	379.49	09/05/2019	Alsco	Operating	-	-	
0000009675-CK	10,000.00	09/05/2019	Billy Casper Golf	Operating	-	-	
0000009676-CK	1,890.08	09/05/2019	Cheney Brothers, Inc.	Operating	-	-	
0000009677-CK	98.00	09/05/2019	Creative Printing	Operating	-	-	
0000009678-CK	795.00	09/05/2019	Firehouse Digital Billboards, LLC	Operating	-	-	
0000009679-CK	541.95	09/05/2019	Andrew Kesling	Operating	-	-	
0000009680-CK	439.50	09/05/2019	Michael LaMere	Operating	-	-	
0000009681-CK	125.00	09/05/2019	Paul's Landscapes	Operating	-	-	
0000009682-CK	430.23	09/05/2019	Pepsi-Cola	Operating	-	-	
0000009683-CK	3,725.57	09/05/2019	Pike Creek Turf, Inc.	Operating	-	-	
0000009684-CK	159.05	09/05/2019	Ping	Operating	-	7.20	
0000009685-CK	55.91	09/05/2019	Cindy Riess	Operating	-	-	
0000009686-CK	724.00	09/05/2019	Mr. Rooter Plumbing	Operating	-	-	
0000009687-CK	795.00	09/05/2019	Southeast Turf Partners, Inc	Operating	-	-	
0000009688-CK	349.64	09/05/2019	Staples Business Advantage	Operating	-	-	
0000009689-CK	1,764.68	09/05/2019	Sysco Central Florida, Inc.	Operating	-	-	

0000009690-CK	255.00	09/05/2019 Taylor Rental	Operating	-	-
0000009691-CK	176.64	09/05/2019 Wincraft, Incorporated	Operating	-	-
0000009692-CK	11,763.58	09/13/2019 Tee Off Temps, Punta Gorda	Operating	-	-
0000009693-CK	10.98	09/16/2019 Florida State Disbursement Unit	Operating	-	-
0000009694-CK	120.83	09/16/2019 Florida State Disbursement Unit	Operating	-	-
0000009695-CK	221.18	09/16/2019 Florida State Disbursement Unit	Operating	-	-
0000009696-CK	149.36	09/16/2019 Florida State Disbursement Unit	Operating	-	-
0000009697-CK	139.85	09/16/2019 Florida State Disbursement Unit	Operating	-	-
0000009698-CK	278.27	09/16/2019 Florida State Disbursement Unit	Operating	-	-
0000009699-CK	239.26	09/16/2019 Florida State Disbursement Unit	Operating	-	-
0000009700-CK	127.46	09/16/2019 Florida State Disbursement Unit	Operating	-	-
0000009701-CK	109.42	09/16/2019 Florida State Disbursement Unit	Operating	-	-
0000009702-CK	47.08	09/16/2019 Florida State Disbursement Unit	Operating	-	-
0000009703-CK	247.76	09/16/2019 Florida State Disbursement Unit	Operating	-	-
0000009704-CK	1,383.32	09/19/2019 Acushnet Company	Operating	-	-
0000009705-CK	376.00	09/19/2019 America's Favorite Coupon Book VI	Operating	-	-
0000009706-CK	126.79	09/19/2019 Airgas National Carbonation	Operating	-	-
0000009707-CK	436.67	09/19/2019 Alsco	Operating	-	-
0000009708-CK	627.95	09/19/2019 Billy Casper Golf	Operating	-	-
0000009709-CK	447.25	09/19/2019 CIT Group/ Commercial Services Inc.	Operating	-	-
0000009710-CK	162.43	09/19/2019 Cheney Brothers, Inc.	Operating	-	-
0000009711-CK	8.15	09/19/2019 Club Forms	Operating	-	-
0000009712-CK	775.98	09/19/2019 Cobra Golf Incorporated	Operating	-	-
0000009713-CK	513.00	09/19/2019 Creative Printing	Operating	-	-
0000009714-CK	229.86	09/19/2019 Cliff Easum	Operating	-	-
0000009715-CK	634.54	09/19/2019 E-Z-GO A Textron Company	Operating	-	-
0000009716-CK	562.88	09/19/2019 Golf Agronomics Supply & Handling	Operating	-	-
0000009717-CK	2,882.28	09/19/2019 Harrell's, LLC	Operating	-	-
0000009718-CK	760.35	09/19/2019 Kevin Heim	Operating	-	-
0000009719-CK	30.61	09/19/2019 HF Golf & Promo	Operating	-	-
0000009720-CK	11,786.07	09/19/2019 BCG Self Insurance	Operating	-	-
0000009721-CK	494.00	09/19/2019 Earl McMinn	Operating	-	-
0000009722-CK	879.00	09/19/2019 Mike's Small Engine Repair	Operating	-	-
0000009723-CK	87.00	09/19/2019 Sun Coast Media Group, Inc.	Operating	-	-
0000009724-CK	629.95	09/19/2019 Precision Small Engine Co. Inc	Operating	-	-
0000009725-CK	37.50	09/19/2019 Regulatory Compliance Services	Operating	-	-
0000009726-CK	2,400.00	09/19/2019 Richland's Sustainable Agronomics Inc.	Operating	-	-
0000009727-CK	140.00	09/19/2019 The Sherwin Williams Co.	Operating	-	-
0000009728-CK	6,750.00	09/19/2019 Southern Star Turf Technology, LLC	Operating	-	-
0000009729-CK	72.56	09/19/2019 Staples Business Advantage	Operating	-	-
0000009730-CK	1,291.88	09/19/2019 Sysco Central Florida, Inc.	Operating	-	-
0000009731-CK	313.20	09/19/2019 Taylor Rental	Operating	-	-
0000009732-CK	4,905.96	09/19/2019 Tee Off Temps, Punta Gorda	Operating	-	-
0000009733-CK	4,593.38	09/19/2019 U.S. Bank Operations Center	Operating	-	-
0000009734-CK	273.00	09/19/2019 Wincraft, Incorporated	Operating	-	-
0000009735-CK	610.00	09/19/2019 Waste Management National Services, Inc.	Operating	-	-

0000009736-CK	114.00	09/26/2019 Infinite Energy	Operating	-	-
0000009737-CK	10,314.41	09/26/2019 Billy Casper Golf	Operating	-	-
0000009738-CK	3.60	09/26/2019 Buyea's Small Engine, Inc.	Operating	-	-
0000009739-CK	350.59	09/26/2019 Cheney Brothers, Inc.	Operating	-	-
0000009740-CK	1,047.81	09/26/2019 CINTAS	Operating	-	-
0000009741-CK	149.88	09/26/2019 Simon Clarke	Operating	-	-
0000009742-CK	243.00	09/26/2019 Cobra Golf Incorporated	Operating	-	-
0000009743-CK	400.00	09/26/2019 CS - Digital Marketing Services	Operating	-	-
0000009744-CK	300.00	09/26/2019 CS - Graphic Design Services	Operating	-	-
0000009745-CK	350.00	09/26/2019 CS - IT Support Services	Operating	-	-
0000009746-CK	240.71	09/26/2019 Ecolab Institutional	Operating	-	-
0000009747-CK	281.84	09/26/2019 Ecolab Pest Elim Div.	Operating	-	-
0000009748-CK	775.00	09/26/2019 EZLinks Golf LLC	Operating	-	-
0000009749-CK	795.00	09/26/2019 Firehouse Digital Billboards, LLC	Operating	-	-
0000009750-CK	4,435.20	09/26/2019 FIS Outdoor	Operating	-	-
0000009751-CK	200.00	09/26/2019 Florida Chapter GCSAA	Operating	-	-
0000009752-CK	20.00	09/26/2019 Frames & Images	Operating	-	-
0000009753-CK	1,163.60	09/26/2019 Golf Agronomics Supply & Handling	Operating	-	-
0000009754-CK	108.55	09/26/2019 Griffin's Dry Cleaners	Operating	-	-
0000009755-CK	1,355.00	09/26/2019 Harrell's, LLC	Operating	-	-
0000009756-CK	444.00	09/26/2019 John Palmer Electric, Inc.	Operating	-	-
0000009757-CK	749.49	09/26/2019 Andrew Kesling	Operating	-	-
0000009758-CK	183.83	09/26/2019 O'Reilly	Operating	-	-
0000009759-CK	3,918.85	09/26/2019 Ping	Operating	-	200.10
0000009760-CK	5,697.19	09/26/2019 Prestige Flag	Operating	-	-
0000009761-CK	584.68	09/26/2019 PRG Americas LLC	Operating	-	-
0000009762-CK	466.55	09/26/2019 The Sherwin Williams Co.	Operating	-	-
0000009763-CK	606.60	09/26/2019 Southern Star Turf Technology, LLC	Operating	-	-
0000009764-CK	499.67	09/26/2019 Staples Business Advantage	Operating	-	-
0000009765-CK	456.04	09/26/2019 Sysco Central Florida, Inc.	Operating	-	-
0000009766-CK	1,843.89	09/26/2019 Taylor Made Golf Company, Inc.	Operating	-	-
0000009767-CK	8,627.06	09/26/2019 Tee Off Temps, Punta Gorda	Operating	-	-
0000009768-CK	1,588.76	09/26/2019 Ultimate Software Group, Inc.	Operating	-	-
0000009769-CK	4,593.38	09/26/2019 U.S. Bank Operations Center	Operating	-	-
0000009770-CK	161.26	09/26/2019 Wexford Fulfillment Solutions	Operating	-	-
0000009771-CK	183.50	09/26/2019 Xerox Corporation	Operating	-	-
0000009772-CK	10.98	09/30/2019 Florida State Disbursement Unit	Operating	-	-
0000009773-CK	120.83	09/30/2019 Florida State Disbursement Unit	Operating	-	-
0000009774-CK	221.18	09/30/2019 Florida State Disbursement Unit	Operating	-	-
0000009775-CK	188.77	09/30/2019 Florida State Disbursement Unit	Operating	-	-
0000009776-CK	139.85	09/30/2019 Florida State Disbursement Unit	Operating	-	-
0000009777-CK	278.27	09/30/2019 Florida State Disbursement Unit	Operating	-	-
0000009778-CK	239.26	09/30/2019 Florida State Disbursement Unit	Operating	-	-
0000009779-CK	127.46	09/30/2019 Florida State Disbursement Unit	Operating	-	-
0000009780-CK	209.08	09/30/2019 Florida State Disbursement Unit	Operating	-	-
0000009781-CK	47.08	09/30/2019 Florida State Disbursement Unit	Operating	-	-

Sun 'N Lake Golf & Country Club
Income Statement Summary
For the Month Ending September 30th, 2019

<i>September</i>					<i>YTD</i>				
Actual	Budget	Budget Variance	Last Year	Last Year Variance	Actual	Full YR Budget	Budget Variance	Last Year	Last Year Variance
<i>Rounds</i>									
1,831	1,184	647	1,793	38	38,441	36,570	1,871	37,759	682
189	0	189	246	(57)	3,075	2,367	708	2,800	275
1,061	512	549	1,456	(395)	30,818	31,801	(983)	31,404	(586)
3,081	1,696	1,385	3,495	(414)	72,334	70,738	1,596	71,963	371
<i>Revenue</i>									
25,702	30,088	(4,386)	34,290	(8,587)	1,018,666	1,005,000	13,666	987,526	31,139
24,105	22,230	1,875	23,698	406	337,025	335,000	2,025	322,984	14,041
2,903	3,852	(949)	1,573	1,330	62,140	62,000	140	57,736	4,404
10,968	13,834	(2,866)	13,835	(2,867)	332,737	311,000	21,737	309,286	23,451
5,848	56,697	(50,849)	51,979	(46,131)	810,845	788,000	22,845	909,635	(98,790)
8,426	13,663	(5,238)	15,262	(6,837)	298,677	310,000	(11,324)	329,027	(30,351)
951	1,500	(549)	3,271	(2,320)	13,138	18,000	(4,862)	17,418	(4,280)
1,118	931	187	1,189	(71)	16,103	13,000	3,103	13,309	2,794
44,582	52,000	(7,418)	55,912	(11,330)	641,822	673,000	(31,178)	637,802	4,020
55	0	55	(1,959)	2,015	3,253	0	3,253	10,075	(6,822)
124,658	194,795	(70,137)	199,050	(74,392)	3,534,404	3,515,000	19,404	3,594,798	(60,394)
<i>Cost of Sales</i>									
7,468	9,573	2,106	9,529	2,061	228,992	215,000	(13,992)	213,938	(15,054)
1,386	19,213	17,826	15,337	13,950	239,811	259,897	20,087	283,256	43,446
924	217	(706)	1,832	909	27,545	10,150	(17,395)	23,003	(4,542)
8,249	4,702	(3,547)	4,730	(3,519)	123,769	119,952	(3,817)	128,366	4,597
18,027	33,705	15,678	31,428	13,401	620,117	605,000	(15,117)	648,564	28,447
106,631	161,090	(54,459)	167,622	(60,991)	2,914,288	2,910,000	4,287	2,946,234	(31,947)
<i>Labor</i>									
15,001	14,591	(410)	13,686	(1,315)	219,175	232,000	12,825	213,682	(5,493)
16,111	24,935	8,824	18,930	2,819	188,160	190,000	1,840	147,959	(40,202)
111,656	60,555	(51,101)	55,726	(55,931)	682,639	640,000	(42,639)	628,366	(54,273)
30,121	39,608	9,487	33,885	3,764	517,925	485,000	(32,925)	500,621	(17,303)
10,033	4,356	(5,677)	9,868	(165)	63,959	53,000	(10,959)	61,071	(2,888)
182,922	144,045	(38,877)	132,095	(50,827)	1,671,858	1,600,000	(71,858)	1,551,699	(120,159)
9,767	12,828	3,061	11,500	1,733	145,212	150,000	4,788	143,060	(2,152)
7,360	5,725	(1,635)	5,533	(1,826)	86,651	80,000	(6,651)	74,843	(11,809)
2,125	2,650	525	1,992	(133)	26,694	30,000	3,306	23,358	(3,336)
19,252	21,203	1,951	19,026	(226)	258,557	260,000	1,443	241,261	(17,296)
202,174	165,248	(36,926)	151,120	(51,054)	1,930,415	1,860,000	(70,415)	1,792,959	(137,456)
<i>Other Operational Expenses</i>									
6,366	3,567	(2,799)	4,521	(1,844)	45,996	52,200	6,204	60,374	14,378
33,255	30,323	(2,932)	29,042	(4,213)	381,712	400,351	18,639	380,203	(1,509)
26,348	50,428	24,080	70,477	44,129	517,815	604,250	86,435	574,558	56,743
9,276	14,032	4,756	21,036	11,760	131,564	125,400	(6,165)	148,585	17,021
15,441	9,658	(5,783)	4,019	(11,421)	95,850	124,300	28,450	108,834	12,985
685	272	(414)	482	(203)	6,293	9,000	2,707	6,699	406
0	0	0	1,917	1,917	51	23,000	22,949	24,936	24,885
0	250	250	400	400	(1,142)	3,000	4,142	5,881	7,023
6,259	4,018	(2,241)	6,017	(242)	41,240	38,500	(2,740)	41,561	322
97,630	112,548	14,918	137,911	40,282	1,219,379	1,380,000	160,622	1,351,631	132,252
299,803	277,795	(22,008)	289,032	(10,772)	3,149,794	3,240,000	90,207	3,144,590	(5,203)
(193,172)	(116,705)	(76,467)	(121,409)	(71,763)	(235,506)	(330,000)	94,494	(198,356)	(37,150)
(193,172)	(116,705)	(76,467)	(121,409)	(71,763)	(235,506)	(330,000)	94,494	(198,356)	(37,150)
<i>Other/Interest Income</i>									
75,000	0	75,000	0	75,000	272,686	330,000	(57,314)	346,200	(73,514)
<i>Interest Expense/Dep&Amt</i>									
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	(0)	0	0	0	0
(118,172)	(116,705)	(1,467)	(121,409)	3,237	37,180	0	37,180	147,844	(110,663)

Sun 'N Lake Golf & Country Club
Income Statement Detail
For the Month Ending September 30th, 2019

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	Annual Budget	Variance	YTD Last Year	Variance
						Rounds					
0003-50-***	1,831	1,184	647	1,793	38	Rounds - Member	38,441	36,570	1,871	37,759	682
0002-50-***	189	0	189	246	(57)	Rounds - Outing	3,075	2,367	708	2,800	275
0001-50-***	1,061	512	549	1,456	(395)	Rounds - Public	30,818	31,801	(983)	31,404	(586)
	3,081	1,696	1,385	3,495	(414)	Total Rounds	72,334	70,738	1,596	71,963	371
						Revenue					
						Green Fees					
2001-50-***	25,702	30,088	(4,386)	30,894	(5,191)	Green Fees-GS	958,145	938,905	19,241	936,571	21,574
2002-50-***	0	0	0	3,396	(3,396)	Green Fees-Outings-GS	60,521	66,095	(5,575)	50,955	9,565
	25,702	30,088	(4,386)	34,290	(8,587)	Total Green Fees	1,018,666	1,005,000	13,666	987,526	31,139
						Cart Fees					
2004-50-***	24,105	22,230	1,875	23,698	406	Cart Fees-GS	337,025	335,000	2,025	322,984	14,041
	24,105	22,230	1,875	23,698	406	Total Cart Fees	337,025	335,000	2,025	322,984	14,041
						Driving Range					
2007-50-***	2,903	3,852	(949)	1,573	1,330	Range-GS	62,140	62,000	140	57,736	4,404
	2,903	3,852	(949)	1,573	1,330	Total Driving Range	62,140	62,000	140	57,736	4,404
						Pro Shop Sales					
2200-50-***	10,968	13,834	(2,866)	13,835	(2,867)	PS-Merchandise General-GS	332,737	311,000	21,737	309,264	23,473
2210-50-***	0	0	0	0	0	PS-Outings-GS	0	0	0	22	(22)
	10,968	13,834	(2,866)	13,835	(2,867)	Total Pro Shop Sales	332,737	311,000	21,737	309,286	23,451
						Food (Food & Soft Drinks)					
3001-80-***	195	360	(165)	91	104	Food Sales-On Course-F&B	6,932	10,000	(3,068)	8,870	(1,938)
3003-80-***	3,299	18,307	(15,008)	21,337	(18,038)	Food Sales-Banquets-F&B	327,650	284,000	43,650	341,115	(13,466)
3004-80-***	1,169	37,409	(36,240)	28,260	(27,091)	Food Sales-Clubhouse-F&B	439,007	465,000	(25,993)	520,976	(81,969)
3101-80-***	375	20	355	344	31	Non-Alcoholic-On Course-F&B	9,853	9,000	853	10,649	(796)
3104-80-***	811	601	210	1,947	(1,137)	Non-Alcoholic-Clubhouse-F&B	27,403	20,001	7,402	28,026	(623)
	5,848	56,697	(50,849)	51,979	(46,131)	Total Food (Food & Soft Drinks)	810,845	788,000	22,845	909,635	(98,790)
						Beverages (Alcohol)					
3201-80-***	791	469	322	784	7	Alc Sales (Beer)-On Course-F&B	26,973	22,000	4,973	25,089	1,884
3203-80-***	400	200	200	187	213	Alc Sales (Beer)-Banquets-F&B	5,876	6,500	(624)	5,626	250
3204-80-***	3,128	3,798	(671)	4,785	(1,657)	Alc Sales (Beer)-Clubhouse-F&B	82,384	90,000	(7,616)	94,905	(12,521)
3206-80-***	0	0	0	0	0	Alc Sales (Wine)-On Course-F&B	17	0	17	0	17
3208-80-***	23	250	(227)	319	(296)	Alc Sales (Wine)-Banquets-F&B	11,345	7,500	3,845	6,703	4,642
3209-80-***	998	2,139	(1,141)	2,396	(1,397)	Alc Sales (Wine)-Clubhouse-F&B	51,125	50,000	1,126	56,235	(5,110)
3211-80-***	364	250	114	277	87	Alc Sales (Liquor)-On Course-F&B	11,179	9,000	2,179	11,471	(292)
3213-80-***	189	2,589	(2,400)	1,251	(1,062)	Alc Sales (Liquor)-Banquets-F&B	25,332	35,000	(9,668)	27,058	(1,726)
3214-80-***	2,532	3,968	(1,436)	5,264	(2,732)	Alc Sales (Liquor)-Clubhouse-F&B	84,445	90,001	(5,556)	101,890	(17,445)
	8,426	13,663	(5,238)	15,262	(6,837)	Total Beverages (Alcohol)	298,677	310,000	(11,324)	329,027	(30,351)
						Other F&B Revenue					
3302-80-***	681	0	681	1,528	(847)	Gratuity-Outings-F&B	1,580	0	1,580	2,012	(432)
3307-80-***	0	1,500	(1,500)	1,743	(1,743)	Room Charge-Banquets-F&B	11,288	18,000	(6,712)	15,406	(4,118)
3310-80-***	270	0	270	0	270	Service Charge-Banquets-F&B	270	0	270	0	270
	951	1,500	(549)	3,271	(2,320)	Total Other F&B Revenue	13,138	18,000	(4,862)	17,418	(4,280)
						Other Golf Revenue					
2211-50-***	100	80	20	154	(54)	PS-Rental Clubs-GS	2,675	1,990	685	2,041	634
2215-50-***	65	90	(25)	199	(134)	PS-Other Income-GS	776	1,080	(304)	1,001	(225)
2216-50-***	921	701	220	835	86	Locker Fees-GS	10,555	8,401	2,154	8,729	1,827
2217-50-***	32	60	(28)	0	32	Handicap Fees-GS	2,096	1,529	567	1,538	558
	1,118	931	187	1,189	(71)	Total Other Golf Revenue	16,103	13,000	3,103	13,309	2,794
						Dues Income - Monthly Dues					
2019-50-***	44,582	52,000	(7,418)	55,912	(11,330)	Membership-Monthly Dues-GS	641,822	673,000	(31,178)	637,742	4,080
2019-75-***	0	0	0	0	0	Dues Income	0	0	0	60	(60)
	44,582	52,000	(7,418)	55,912	(11,330)	Total Dues Income - Monthly Dues	641,822	673,000	(31,178)	637,802	4,020
						Miscellaneous Income and Discounts					
2901-50-***	55	0	55	(1,959)	2,015	Miscellaneous Income-GS	3,253	0	3,253	(3,345)	6,598
2901-75-***	0	0	0	0	0	Miscellaneous Income	0	0	0	13,038	(13,038)

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	Annual Budget	Variance	YTD Last Year	Variance
2906-50-***	0	0	0	0	0	Base Fee-GS	0	0	0	493	(493)
2908-80-***	0	0	0	0	0	Miscellaneous Discounts-FB	0	0	0	(111)	111
	55	0	55	(1,959)	2,015	Total Miscellaneous Income and Discounts	3,253	0	3,253	10,075	(6,822)
	124,658	194,795	(70,137)	199,050	(74,392)	Total Revenue	3,534,404	3,515,000	19,404	3,594,798	(60,394)
COGS - Pro Shop											
4500-50-***	0	9,573	9,573	0	0	COGS-Inventory-General	0	215,000	215,000	0	0
4501-50-***	1,636	0	(1,636)	2,642	1,006	COGS-Inventory-Clubs	79,965	0	(79,965)	77,637	(2,328)
4502-50-***	1,820	0	(1,820)	2,689	869	COGS-Inventory-Balls	38,730	0	(38,730)	40,944	2,215
4503-50-***	555	0	(555)	656	102	COGS-Inventory-Gloves	7,316	0	(7,316)	9,188	1,872
4504-50-***	561	0	(561)	934	374	COGS-Inventory-Footwear	22,422	0	(22,422)	18,800	(3,622)
4505-50-***	319	0	(319)	512	193	COGS-Inventory-Menswear	30,639	0	(30,639)	23,382	(7,257)
4508-50-***	0	0	0	0	0	COGS-Inventory-Outerwear	8,726	0	(8,726)	3,341	(5,385)
4509-50-***	304	0	(304)	543	240	COGS-Inventory-Headwear	9,113	0	(9,113)	8,474	(639)
4510-50-***	832	0	(832)	1,134	302	COGS-Inventory-Misc.	22,190	0	(22,190)	23,980	1,790
4519-50-***	1,649	0	(1,649)	647	(1,002)	COGS-Bags	12,152	0	(12,152)	10,652	(1,500)
4607-50-***	(207)	0	207	(229)	(22)	COGS-Purchase Discounts	(2,261)	0	2,261	(2,460)	(199)
	7,468	9,573	2,106	9,529	2,061	Total COGS - Pro Shop	228,992	215,000	(13,992)	213,938	(15,054)
COGS - Food											
4601-80-***	1,386	19,213	17,826	15,337	13,950	COGS-Food	239,811	259,897	20,087	283,256	43,446
	1,386	19,213	17,826	15,337	13,950	Total COGS - Food	239,811	259,897	20,087	283,256	43,446
COGS - Non-Alcoholic Beverages											
4602-80-***	924	217	(706)	1,832	909	COGS-(Non-Alcoholic)	27,545	10,150	(17,395)	23,003	(4,542)
	924	217	(706)	1,832	909	Total COGS - Non-Alcoholic Beverages	27,545	10,150	(17,395)	23,003	(4,542)
COGS - Alcohol											
4603-80-***	3,494	1,995	(1,499)	3,380	(114)	COGS-(Beer)	59,845	55,460	(4,386)	61,621	1,775
4604-80-***	1,691	1,557	(134)	1,105	(586)	COGS-(Wine)	23,500	21,396	(2,104)	18,400	(5,100)
4605-80-***	3,065	1,150	(1,915)	245	(2,819)	COGS-(Liquor)	40,424	43,096	2,672	48,345	7,921
	8,249	4,702	(3,547)	4,730	(3,519)	Total COGS - Alcohol	123,769	119,952	(3,817)	128,366	4,597
	18,027	33,705	15,678	31,428	13,401	Total Cost of Sales	620,117	605,000	(15,117)	648,564	28,447
	106,631	161,090	(54,459)	167,622	(60,991)	GROSS INCOME	2,914,288	2,910,000	4,287	2,946,234	(31,947)
Labor											
	15,001	14,591	(410)	13,686	(1,315)	Total Golf Operations Labor	219,175	232,000	12,825	213,682	(5,493)
	16,111	24,935	8,824	18,930	2,819	Total General and Administrative	188,160	190,000	1,840	147,959	(40,202)
	111,656	60,555	(51,101)	55,726	(55,931)	Total Maintenance and Landscaping	682,639	640,000	(42,639)	628,366	(54,273)
	30,121	39,608	9,487	33,885	3,764	Total F&B	517,925	485,000	(32,925)	500,621	(17,303)
	10,033	4,356	(5,677)	9,868	(165)	Total Sales and Marketing	63,959	53,000	(10,959)	61,071	(2,888)
	182,922	144,045	(38,877)	132,095	(50,827)	Total Direct Labor	1,671,858	1,600,000	(71,858)	1,551,699	(120,159)
Total Payroll Taxes											
	9,767	12,828	3,061	11,500	1,733	Total Payroll Taxes	145,212	150,000	4,788	143,060	(2,152)
Total Medical/Health Benefits											
5503-70-***	7,360	5,725	(1,635)	5,533	(1,826)	Other-Benefits-G&A	86,651	80,000	(6,651)	74,843	(11,809)
	7,360	5,725	(1,635)	5,533	(1,826)	Total Medical/Health Benefits	86,651	80,000	(6,651)	74,843	(11,809)
Total Workmans Comp											
7402-70-***	2,125	2,650	525	1,992	(133)	Insurance-Workmans Comp-G&A	26,694	30,000	3,306	23,358	(3,336)
	2,125	2,650	525	1,992	(133)	Total Workmans Comp	26,694	30,000	3,306	23,358	(3,336)
	19,252	21,203	1,951	19,026	(226)	Total Payroll Burden	258,557	260,000	1,443	241,261	(17,296)
	202,174	165,248	(36,926)	151,120	(51,054)	Total Labor	1,930,415	1,860,000	(70,415)	1,792,959	(137,456)
Other Operational Expenses											
Golf Ops											
6001-50-***	750	718	(32)	908	157	Utilities-Electric-GS	10,448	11,000	552	11,022	574
6004-50-***	100	150	50	100	0	Phone-Cell-GS	1,100	1,800	700	1,300	200
6101-50-***	723	2,200	1,477	744	21	Supplies-GS	8,433	14,250	5,817	8,830	397
6102-50-***	74	0	(74)	0	(74)	Supplies-Cleaning-GS	1,094	0	(1,094)	0	(1,094)
6113-50-***	0	0	0	0	0	Supplies-Scorecards and Pencil-GS	0	0	0	2,122	2,122
6202-50-***	0	0	0	0	0	Equip Maint/Repair-Fix-GS	0	0	0	355	355

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	Annual Budget	Variance	YTD Last Year	Variance
6204-50-***	428	200	(228)	0	(428)	Cart Repairs-GS	2,153	2,400	247	2,323	170
6606-50-***	0	0	0	0	0	Travel/Education-GS	1,126	2,600	1,474	1,824	698
6607-50-***	258	100	(158)	282	24	Uniforms-GS	2,543	3,500	957	2,943	399
6608-50-***	0	0	0	143	143	Vehicle Mileage Expense-GS	161	0	(161)	1,095	934
6802-50-***	0	0	0	0	0	Golf Cart Rental-GS	1,900	1,650	(250)	1,900	0
8012-50-***	0	0	0	0	0	Chamber / Organization Dues	2,331	2,000	(331)	3,548	1,217
8110-50-***	0	0	0	0	0	Subscriptions	1,358	0	(1,358)	8,550	7,192
9000-50-***	0	199	199	379	379	Miscellaneous-GS	905	1,999	1,094	1,429	524
9001-50-***	4,032	0	(4,032)	1,966	(2,066)	Driving Range Supplies (Balls,-GS	5,998	4,500	(1,498)	6,965	967
9002-50-***	0	0	0	0	0	Handicap-GS	6,446	6,500	54	6,169	(277)
	6,366	3,567	(2,799)	4,521	(1,844)	Total Golf Ops	45,996	52,200	6,204	60,374	14,378
						G&A					
6001-70-***	2,411	2,738	327	3,687	1,276	Utilities-Electric-G&A	37,389	39,000	1,611	36,359	(1,030)
6002-70-***	489	787	298	513	24	Utilities-Gas/Propane-G&A	7,108	10,250	3,142	8,954	1,846
6004-70-***	300	100	(200)	200	(100)	Phone-Cell-G&A	3,044	1,200	(1,844)	1,250	(1,794)
6005-70-***	0	337	337	255	255	Phone - Telco-G&A	2,965	4,000	1,035	3,547	582
6101-70-***	0	63	63	0	0	Supplies-G&A	3,147	800	(2,347)	525	(2,623)
6102-70-***	0	0	0	0	0	Supplies-Cleaning-G&A	589	0	(589)	0	(589)
6103-70-***	633	1,225	592	105	(528)	Supplies-Office-G&A	13,630	16,500	2,869	14,689	1,058
6201-70-***	5,493	2,000	(3,493)	4,537	(956)	Building Maint and Repair-G&A	21,203	24,000	2,797	35,772	14,569
6202-70-***	1,231	0	(1,231)	2,310	1,079	Equip Maint/Repair-Fix-G&A	10,765	10,000	(765)	11,297	532
6203-70-***	0	950	950	0	0	Equip Maint/Repair-Prevent-G&A	1,355	3,500	2,145	2,845	1,490
6301-70-***	2,252	0	(2,252)	0	(2,252)	Licenses, Fees, and Permits-G&A	4,172	0	(4,172)	0	(4,172)
6303-70-***	295	337	42	433	138	Bank Fees-G&A	2,354	4,000	1,646	3,393	1,039
6304-70-***	0	0	0	0	0	Finance Charges-G&A	0	0	0	19	19
6305-70-***	850	1,382	532	1,354	504	Credit Card Fees-G&A	43,263	45,000	1,737	42,169	(1,094)
6307-70-***	0	250	250	0	0	Legal/Accounting/Professional-G&A	4,301	4,500	199	4,302	1
6313-70-***	10,000	10,000	0	7,857	(2,143)	BCG Management-G&A	120,000	120,000	0	104,999	(15,001)
6314-70-***	2,165	3,679	1,513	372	(1,793)	Payroll Processing-G&A	28,100	30,000	1,900	23,044	(5,056)
6404-70-***	0	2,083	2,083	2,080	2,080	Clubhouse Cleaning Service-G&A	4,160	25,000	20,840	22,880	18,720
6405-70-***	610	1,100	490	795	185	Garbage Removal-G&A	8,391	13,000	4,609	9,339	947
6406-70-***	664	0	(664)	271	(393)	Pest Control-G&A	4,061	1,500	(2,561)	1,616	(2,446)
6407-70-***	68	62	(6)	0	(68)	Security-G&A	313	1,000	687	442	129
6501-70-***	1,545	1,167	(378)	854	(691)	IT Support-G&A	8,185	14,000	5,815	10,593	2,408
6502-70-***	1,719	0	(1,719)	0	(1,719)	Computer Supplies/Equipment-G&A	1,720	0	(1,720)	0	(1,719)
6503-70-***	0	0	0	0	0	Software-G&A	4,869	0	(4,869)	1,029	(3,840)
6504-70-***	510	499	(11)	488	(23)	Internet Access/VPN-G&A	6,043	5,988	(55)	5,528	(516)
6505-70-***	270	0	(270)	0	(270)	TV/Cable or Dish-G&A	270	0	(270)	0	(270)
6506-70-***	775	500	(275)	1,875	1,100	POS System Hardware-G&A	11,827	10,500	(1,327)	9,541	(2,286)
6601-70-***	0	0	0	0	0	Education-G&A	4,225	1,000	(3,225)	1,330	(2,895)
6602-70-***	1	0	(1)	434	434	Employee Meals-G&A	4,867	0	(4,867)	5,240	372
6603-70-***	25	0	(25)	0	(25)	Employee Testing-Hiring-G&A	204	750	546	931	727
6604-70-***	0	0	0	0	0	Relocation Expense-G&A	0	0	0	3,000	3,000
6605-70-***	0	0	0	0	0	Training/Staff Development-G&A	8,586	0	(8,586)	179	(8,407)
6606-70-***	0	0	0	0	0	Travel/Education-G&A	0	1,850	1,850	560	560
6608-70-***	353	50	(303)	126	(227)	Vehicle Mileage Expense-G&A	1,083	500	(583)	1,090	7
6610-70-***	0	375	375	72	72	Management Travel-Corp Staff-G&A	2,250	4,500	2,250	6,921	4,671
6801-70-***	0	0	0	0	0	Equipment Rental-G&A	124	0	(124)	0	(124)
8001-70-***	0	0	0	0	0	Advertising (Print)	0	0	0	218	218
8012-70-***	0	0	0	0	0	Chamber / Organization Dues	1,228	0	(1,228)	161	(1,067)
9000-70-***	0	140	140	0	0	Miscellaneous-G&A	140	1,515	1,375	1,075	935
9008-70-***	184	285	102	261	77	Copier Fax/Lease-G&A	3,085	3,500	415	3,060	(25)
9009-70-***	412	213	(199)	162	(250)	Postage-G&A	2,696	3,000	304	2,282	(414)
9017-70-***	0	0	0	0	0	Fed-Ex/Courier	0	0	0	27	27
	33,255	30,323	(2,932)	29,042	(4,213)	Total G&A	381,712	400,351	18,639	380,203	(1,509)
						Maintenance					
6001-60-***	4,132	4,300	168	4,565	434	Utilities-Electric-AGRO	49,397	54,000	4,603	50,425	1,028
6004-60-***	0	125	125	354	354	Phone-Cell-AGRO	950	1,500	550	729	(222)
6005-60-***	0	0	0	0	0	Phone - Telco-AGRO	0	0	0	100	100
6007-60-***	0	0	0	33	33	Utilities-Electric-Irrigation-AGRO	0	0	0	33	33
6008-60-***	0	0	0	0	0	Water-Irrigaton-AGRO	350	0	(350)	0	(350)

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	Annual Budget	Variance	YTD Last Year	Variance
6101-60-***	42	0	(42)	0	(42)	Supplies-AGRO	231	0	(231)	0	(231)
6102-60-***	0	0	0	0	0	Supplies-Cleaning-AGRO	653	0	(653)	1,486	832
6103-60-***	54	80	26	0	(54)	Supplies-Office-AGRO	452	1,000	548	0	(452)
6106-60-***	3,738	1,000	(2,738)	1,603	(2,135)	Supplies-Landscape-AGRO	25,257	23,000	(2,257)	19,153	(6,104)
6107-60-***	6,102	1,250	(4,852)	1,572	(4,530)	Supplies-Course -AGRO	15,046	15,000	(46)	13,666	(1,380)
6108-60-***	1,595	1,166	(429)	668	(928)	Supplies-Shop-AGRO	13,682	14,000	318	15,301	1,619
6201-60-***	36	85	49	4,180	4,144	Building Maint and Repair-AGRO	447	1,000	553	6,161	5,714
6202-60-***	7,746	1,600	(6,146)	4,345	(3,401)	Equip Maint/Repair-Fix-AGRO	32,309	25,000	(7,309)	37,752	5,443
6205-60-***	239	1,250	1,011	3,251	3,012	Irrigation Repairs-Agro	5,907	15,000	9,093	20,517	14,610
6206-60-***	0	0	0	0	0	Pump Repair	1,258	0	(1,258)	54	(1,204)
6402-60-***	120	2,250	2,130	10,293	10,173	Outside Services-AGRO	19,454	35,000	15,546	38,258	18,803
6403-60-***	0	0	0	0	0	Waste Removal-Green Waste-AGRO	45	0	(45)	0	(45)
6405-60-***	2,417	280	(2,137)	0	(2,417)	Garbage Removal	4,247	3,500	(747)	0	(4,247)
6605-60-***	(39,281)	125	39,406	0	39,281	Training/Staff Development-AGRO	1,997	1,500	(497)	0	(1,997)
6607-60-***	1,632	1,125	(507)	1,736	105	Uniforms-AGRO	8,279	13,500	5,221	14,031	5,752
6608-60-***	0	42	42	0	0	Vehicle Mileage Expense-AGRO	804	500	(304)	0	(804)
6801-60-***	0	1,750	1,750	2,450	2,450	Equipment Rental-AGRO	2,620	6,750	4,130	6,710	4,090
7001-60-***	817	2,000	1,184	0	(817)	Chemicals-Fungicides-AGRO	29,342	29,000	(342)	74,407	45,065
7002-60-***	2,400	1,000	(1,400)	6,179	3,779	Chemicals-Herbicides-AGRO	43,357	28,000	(15,357)	14,071	(29,286)
7003-60-***	3,400	200	(3,200)	4,152	752	Chemicals-Insecticides-AGRO	13,572	33,000	19,429	10,014	(3,558)
7004-60-***	0	500	500	1,020	1,020	Chemicals-Growth Regulators-AGRO	5,480	10,000	4,520	3,475	(2,005)
7005-60-***	0	1,000	1,000	3,430	3,430	Chemicals-Wetting Agents-AGRO	7,364	16,000	8,636	11,229	3,866
7008-60-***	2,018	7,500	5,482	0	(2,018)	Fertilizers-Fairways / Roughs-AGRO	80,038	90,000	9,962	37,024	(43,014)
7009-60-***	2,386	3,500	1,114	5,916	3,530	Fertilizers-Greens-AGRO	29,843	40,000	10,157	69,104	39,262
7010-60-***	0	1,300	1,300	1,750	1,750	Fertilizers-Tees-AGRO	8,005	15,000	6,995	11,071	3,066
7012-60-***	3,098	10,000	6,903	0	(3,098)	Pre-Emergents-AGRO	8,138	30,000	21,863	13,084	4,947
7102-60-***	4,718	2,000	(2,718)	0	(4,718)	Sand-Top Dressing greens/tees-AGRO	25,186	22,500	(2,686)	14,936	(10,249)
7103-60-***	0	0	0	0	0	Seed-AGRO	5,934	12,000	6,066	17,250	11,316
7104-60-***	783	0	(783)	589	(194)	Sod/Sprigs-AGRO	10,441	3,500	(6,941)	5,568	(4,874)
7105-60-***	0	0	0	0	0	Water/Soil Testing-AGRO	100	1,000	900	0	(100)
7106-60-***	0	0	0	0	0	Water Monitoring-AGRO	0	2,500	2,500	0	0
7201-60-***	612	0	(612)	0	(612)	Oil/Lube-AGRO	802	0	(802)	0	(802)
7203-60-***	0	0	0	0	0	Audobon-AGRO	300	0	(300)	0	(300)
7205-60-***	16,327	3,600	(12,727)	8,621	(7,707)	Gas Diesel-AGRO	49,790	40,000	(9,790)	44,945	(4,845)
8012-60-***	200	0	(200)	535	335	Chamber / Organization Dues	735	1,500	765	535	(200)
9000-60-***	754	1,000	246	2,012	1,258	Miscellaneous-AGRO	10,878	15,000	4,122	15,674	4,796
9007-60-***	264	400	136	1,224	960	Small Equipment/Hand Tools-AGRO	5,125	5,000	(125)	7,793	2,667
	26,348	50,428	24,080	70,477	44,129	Total Maintenance	517,815	604,250	86,435	574,558	56,743
						F&B					
6002-80-***	0	0	0	724	724	Utilities-Gas/Propane-F&B	1,830	0	(1,830)	1,052	(777)
6004-80-***	0	200	200	50	50	Phone-Cell-F&B	100	2,400	2,300	1,200	1,100
6101-80-***	170	0	(170)	40	(130)	Supplies-F&B	1,471	0	(1,471)	302	(1,169)
6102-80-***	0	0	0	0	0	Supplies-Cleaning-F&B	168	0	(168)	0	(168)
6108-80-***	0	0	0	0	0	Supplies-Shop	251	0	(251)	0	(251)
6109-80-***	0	0	0	0	0	Supplies-Paper and Plastic-F&B	0	0	0	393	393
6110-80-***	0	0	0	0	0	Supplies-Banquet-F&B	0	0	0	790	790
6112-80-***	753	8,175	7,422	12,727	11,974	Supplies-Kitchen-F&B	45,680	46,000	320	57,281	11,601
6202-80-***	241	2,000	1,759	1,156	915	Equip Maint/Repair-Fix-F&B	16,975	15,000	(1,976)	19,215	2,240
6301-80-***	15	0	(15)	0	(15)	Licenses, Fees, and Permits-F&B	643	2,500	1,857	2,418	1,775
6304-80-***	0	0	0	0	0	Finance Charges	0	0	0	39	39
6402-80-***	0	0	0	0	0	Outside Services-F&B	200	0	(200)	0	(200)
6405-80-***	0	0	0	0	0	Garbage Removal-F&B	0	0	0	90	90
6409-80-***	287	1,207	920	1,798	1,511	Linen/Laundry-F&B	22,383	23,000	617	25,028	2,645
6601-80-***	301	0	(301)	506	206	Education-F&B	4,714	1,500	(3,214)	1,742	(2,972)
6602-80-***	279	400	121	382	102	Employee Meals-F&B	4,908	4,000	(908)	4,397	(511)
6603-80-***	245	0	(245)	0	(245)	Employee Testing-Hiring-F&B	245	0	(245)	0	(245)
6605-80-***	38	250	213	0	(38)	Training/Staff Development-F&B	1,734	3,000	1,266	1,068	(666)
6607-80-***	221	0	(221)	58	(163)	Uniforms-F&B	3,378	3,500	122	3,977	599
6608-80-***	239	0	(239)	0	(239)	Vehicle Mileage Expense-F&B	334	0	(334)	0	(334)
6801-80-***	313	500	187	110	(203)	Equipment Rental-F&B	313	4,000	3,687	3,585	3,271
8009-80-***	0	0	0	150	150	Collateral/Printing	0	0	0	150	150

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	Annual Budget	Variance	YTD Last Year	Variance
9000-80-***	0	0	0	147	147	Miscellaneous-F&B	2,612	0	(2,612)	4,903	2,291
9012-80-***	0	0	0	0	0	Decorations-F&B	489	0	(489)	0	(489)
9013-80-***	375	1,200	825	600	225	Entertainment-Outside-F&B	10,083	18,000	7,918	14,055	3,973
9014-80-***	5,800	100	(5,700)	2,588	(3,212)	Glassware/China/Silver-F&B	13,054	2,500	(10,554)	6,900	(6,153)
	9,276	14,032	4,756	21,036	11,760	Total F&B	131,564	125,400	(6,165)	148,585	17,021
						Sales and Marketing					
6004-75-***	100	50	(50)	0	(100)	Phone-Cell-MRKT	850	600	(250)	0	(850)
6605-75-***	0	65	65	0	0	Training/Staff Development-MRKT	0	800	800	0	0
8001-75-***	1,424	2,500	1,076	716	(708)	Advertising (Print)-MRKT	20,905	35,000	14,095	44,208	23,304
8003-75-***	81	0	(81)	803	722	Advertising (Electronic)-MRKT	2,326	0	(2,326)	1,840	(486)
8004-75-***	795	0	(795)	0	(795)	Advertising (Display)-MRKT	5,193	0	(5,193)	0	(5,193)
8007-75-***	0	0	(0)	2	2	Web Site-MRKT	1,616	2,500	884	1,732	116
8008-75-***	300	459	159	650	350	Graphic Design-MRKT	4,331	5,500	1,169	5,885	1,554
8009-75-***	142	167	25	67	(75)	Collateral Materials-MRKT	5,755	2,000	(3,755)	1,280	(4,475)
8012-75-***	75	0	(75)	0	(75)	Chamber / Organization Dues-MRKT	625	0	(625)	400	(225)
8013-75-***	7,529	2,833	(4,696)	1,181	(6,348)	Special Promotions / Events -MRKT	22,154	34,000	11,846	22,583	429
8014-75-***	4,744	3,334	(1,410)	550	(4,194)	Membership Programs-MRKT	26,912	40,000	13,088	27,583	670
8015-75-***	250	50	(200)	50	(200)	Sales Management	3,895	1,500	(2,395)	2,370	(1,525)
8018-75-***	0	200	200	0	0	CX Evaluations-Mystery Shops-MRKT	1,289	2,400	1,111	953	(336)
	15,441	9,658	(5,783)	4,019	(11,421)	Total Sales and Marketing	95,850	124,300	28,450	108,834	12,985
						Leases, Taxes and Insurance					
7304-70-***	0	272	272	38	38	Other Equip Leases-G&A	492	9,000	8,508	2,029	1,538
7304-80-***	685	0	(685)	444	(241)	Other Equip Leases	5,801	0	(5,801)	4,670	(1,131)
7405-70-***	0	0	0	1,917	1,917	Taxes-Real Estate -G&A	51	23,000	22,949	24,936	24,885
7404-70-***	0	250	250	400	400	Taxes-Personal Property -G&A	(1,142)	3,000	4,142	5,881	7,023
7401-70-***	6,259	4,018	(2,241)	6,017	(242)	Insurance-P&C-G&A	41,240	38,500	(2,740)	41,561	322
	6,945	4,540	(2,405)	8,816	1,872	Total Leases, Taxes and Insurance	46,442	73,500	27,058	79,077	32,635
	97,630	112,548	14,918	137,911	40,282	Total Other Operational Expenses	1,219,379	1,380,000	160,622	1,351,631	132,252
	299,803	277,795	(22,008)	289,032	(10,772)	Total Expenses	3,149,794	3,240,000	90,207	3,144,590	(5,203)
	(193,172)	(116,705)	(76,467)	(121,409)	(71,763)	EBITDAR	(235,506)	(330,000)	94,494	(198,356)	(37,150)
	(193,172)	(116,705)	(76,467)	(121,409)	(71,763)	EBITDA	(235,506)	(330,000)	94,494	(198,356)	(37,150)
						Other/Interest Income					
9523-90-***	75,000	0	75,000	0	75,000	Interest Income	225,000	330,000	(105,000)	331,200	(106,200)
2913-90-***	0	0	0	0	0	Other Income	47,686	0	47,686	15,000	32,686
	75,000	0	75,000	0	75,000	Total Other/Interest Income	272,686	330,000	(57,314)	346,200	(73,514)
						Other Expense					
9515-90-***	0	0	0	0	0	Other Below Line Expense	(0)	0	0	0	0
	0	0	0	0	0	Total Other Expense	(0)	0	0	0	0
	0	0	0	0	0	Total Interest Expense	(0)	0	0	0	0
	(118,172)	(116,705)	(1,467)	(121,409)	3,237	Net Income	37,180	0	37,180	147,844	(110,663)